I SEMETER

GENERAL PROFICIENCY AND COMMUNICATIVE ENGLISH

Unit	Name of the Lesson/Poem/ Grammar	Learning Objectives	Learning Outcome
Lesson	Lesson Details		
1.	The Gold Frame Author- R.K. Laxman	This lessons explains about a person named Datta, who is very laconic in nature and how he faces a problem with his customer and how he finds a solution to his problem	Moral: Most of us show our love only through words, this lesson tells us to display our love through action, respect and genuine caring
2.	Stigma, Shame & Silence Author- Kalpana Jain	This lesson explains the problems and the inhuman treatment, an HIV +ve or AIDS patient goes through. How even a doctor has no heart and feelings for Ashok an HIVpatient	Moral: To treat HIV +ve& AIDS as normal disease and also to behave sympathetically towards an AIDS patient because all they need is our love
3.	A different kind of learning Author- Jade Snow Wong	Here the Author Wong explains about her personal experience in regard to Chinese and American Education System and how she overcomes her problem in the American Education System	Moral: When in doubt it is better to have some courage and clear the doubt. Only change is permanent, thus we have to adopt ourselves to changes and grow our mind.
4.	The best Investment I ever made Author- A.J. Cronin	This lesson is also a personal experience of the author, where he has made an investment and even though it has not benefitted him in terms of money it has given him rich dividends in terms of love, kindness and blessings.	Moral: Showing kindness always leads to betterment of the other person. Sometimes what is important is not money and status but what we do with that money and status. The question to ponder here is whether I am helping someone lead a better life
5.	On the rule of the road Author- A. G. Gardiner	This lesson has given a lot of anecdotes which simply explain us why social liberty is more important than individual liberty. Sometimes it is important to compromise so that both me and my neighbour can live	Moral: Social liberty is more important than individual liberty because we have no right to disturb others liberty

		peacefully and happily	
Poem 1	Details		
6.	The Felling of the Banyan Tree Poet- DilipChitre	This poem explain how an ruthless person is going on cutting trees without mercy and without even caring for his elders words and how he transfers himself and his family to the city where the only tree is in their dreams	Moral: We should not unnecessarily cut trees and even if we cut trees for our need then we should make sure we plant ten other saplings, so as to not to imbalance the nature
7.	Refugee Blues Poet- W. H. Auden	Hitler's cruelty is on display here. How he kills millions of Jews and how the German Jews have no food, shelter, proper clothing, no country etc. How humans are treated worse than animals. There 10,000 soldiers who are on the look for a German Jew couple, with the order to shoot them on sight	Moral: Humanity is the biggest religion in the world. Never treat anyone badly because of their religion or race. Everyone is created equal by God
8.	The tables turned Poet- William Wordsworth	A special poem wherein the author says to quit the books and learn the same knowledge from the Nature because Nature has more wisdom than any book and can teach us moral values better than any sages.	Moral: We should observe our nature more carefully and gain the wisdom from nature.
9.	Sonnet 29 Poet- William Shakespeare	A poem which tells us love is more valuable than any material things in the world. A poem where the depressed and sad poet suddenly becomes happy because he feels he is very rich because of his beloved and does even want to change places with the kings because the love of his beloved is equal to the position of a king	Moral: Love has more value than material things. When we are armed with love no negative emotion can touch us
10.	The Listeners Poet- Walter De La Mare	This Poem creates an Aura of mystery. A poem which talks about supernatural things and about phantoms. how a traveller goes to a place where every possible	Moral: The poet just tries to give a small hint that there are supernatural things in this world or simply that humans and living things are not the only beings who

		unnatural thing can be seen and felt where there are phantoms who are inside the house but are not responding to the travellers	can listen.
		queries or words but are	
Grammar Deta	ile	silently listening to him	
Grammar Deta			
Verbs a	and tenses	Verbs come in three tenses: past, present, and future. The past is used to describe things that have already happened The present tense is used to describe things	Learn the exact way to use the different verbs and tenses
		that are happening right now, or things that are continuous. The future tense describes things that have yet to happen	
Articles	3	An article is a word used to modify a noun, which is a person, place, object, or idea. (a, an, the)	Learn to use the different articles in the right way
Preposi	tions	A word governing, and usually preceding, a noun or pronoun and expressing a relation to another word or element in the clause.	Learn to write the right preposition in the sentences
Clauses		A group of words containing a subject and predicate and functioning as a member of a complex or compound sentence.	Learn the different kinds of clauses and how and where to use these clauses
Vocabulary Det	tails		
Synony	rms	These are words that have same or similar meaning	To understand and study the meanings of different words
Antony	ms	Words that have opposite meanings	To understand and study the opposites of different words
Homon		Words that are pronounced the same and spelled the same but have different meanings	Understand the difference between the words and where these words are used.
One wo	ord substitute	Process of using one or a single word for a phrase	Better understanding of phrases
Word to	ransformation	The process of changing a particular word according to	Able to change the words according to the sentences

	the sentences	

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4.	MAzÀÄ M¸ÀUÉ	«zÁåyðUÀ½UÉ	M¸ÀUÉAiÀÄ
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GENERAL HINDI

Unit	Topic	Learning Objectives	Learning outcomes
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	2. WûirÉÉ AÉæU AÉiqÉWûirÉÉ Måü oÉÏcÉ	*sÉåZÉMü mÉËUcÉrÉ MüUIÉÉ *WûirÉÉ AÉæU AÉiqÉWûirÉÉ Måü oÉÏcÉ zÉÏWÉïMü MüÉ	*sÉåZÉMü mÉËUcÉrÉ eÉÉIÉiÉå WæÇû *WûirÉÉ AÉæU AÉiqÉWûirÉÉ MüÉ ÄTüUMü eÉÉIÉiÉå WæÇû
		mÉëxiÉÉuÉIÉ MüUIÉÉ *zÉÉåpÉÉ oÉÑAÉ MüÐ WûÉsÉ xÉqÉfÉÉIÉÉ *MüqÉ mÉRûIÉå xÉå sÉÉåaÉ MüqÉfÉÉåU	*sÉQûÌMürÉÉÆ sÉÉåaÉ eÉÉaÉëiÉ WûÉåiÉÏ WæÇû *mÉRûÉD MüÐ qÉWûiuÉ

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	3. mÉËUÇSå	*sÉåÎZÉMüÉ ÌIÉqÉïsÉ uÉqÉÉï MüÐ mÉËUcÉrÉ SåIÉÉ *uÉÉQïûIÉ Måü ÎeÉqqÉåSÉËUrÉÉåÇ MüÉå xÉqÉfÉEIÉÉ *WûÉxOûsÉ MüÉ eÉÏuÉIÉ mÉËUcÉrÉ SåIÉÉ *mÉÑÂwÉ mÉëSÉIÉ xÉqÉÉeÉ qÉåÇ AÉæUiÉ MüÐ WûÉsÉ oÉiÉÉ SåIÉÉ *AZÉåsÉåmÉIÉ MÜÉ mÉËUCÉrÉSÅIÉÉ *MÉÖUCÉTÉSÅIÉÉ *MÉÖÜCÉTÉSÅIÉÉ	*sÉåZÉMü mÉËUcÉrÉ eÉÉIÉiÉå WæÇ *uÉÉQïûlÉ oÉIÉMåü xÉåuÉÉ MüUIÉÉ xÉÏZÉIÉÅ WæûÇ *WûÉxOûsÉ MüĐ xÉqÉxrÉÉAÉÅÇ MüÉÅ eÉÉIÉiÉÅ WæÇû *NûÉŞÉELÆ eÉÉAÉëIÉ WûÉÅIÉÏ WæÇû *AZÉÅSÉÅMÉIÉ xÉÅ WûÉÅIÉÅUÉÉSÉÅ SÒWMÉËUhÉÉqÉÉÅÇ MÜÉÅ eÉÉIÉIÉÅÇ WæÇû *mÉëÅqÉ MÜUIÉÅ xÉÅ eÉÏUÉIÉ oÉUOÉÉS Wæû
	4. ZÉÉårÉÏ WÒûD ÌSzÉÉLÆ	*MüqÉsÉåµÉU MüÉ mÉËUcÉrÉ MüUIÉÉ *CxÉ MüWûÉIÉÏ qÉåÇ cÉISU Måü xuÉpÉÉuÉ MüÉ mÉËUcÉrÉ SåIÉÉ *AqÉÏU AÉæU aÉUÏoÉiÉÉ MüÉ uÉhÉïIÉ MüUIÉÉ *cÉISU AÉQèqoÉU eÉÏuÉIÉ MüÉ qÉWûxÉÔxÉ MüUiÉÉ Wæû *cÉISU AZÉåsÉÉmÉIÉ pÉËUIÉ eÉÏUÉIÉ MüÉ mÉËUcÉrÉ SåIÉÉ *qÉÉIÉuÉ xÉqÉÉeÉ MüÉ AÌuÉpÉÉerÉ AÇaÉ Wæû *SÒÌIÉrÉÉ qÉåÇ MÑüNû sÉÉåaÉ QûÉåÇaÉå eÉÏUÉIÉ MüUiÉå WæÇû	*séazéMü méëUcéré eééléiéa WæûÇ *NûÉ§É lÉOû MüÉ méëUcéré eééléiéa WæÇû *AqÉÏU AÉæU aÉUÏoÉiÉÉ MüÉ ÄTüUMü eÉÉIÉiÉa WæûÇ *NûÉ§É uÉÉxiÉìuÉMü eÉÏuÉlÉ eÉÉIÉiÉa WæÇû *AZÉåsÉÉmÉlÉ xÉå SÒwmÉËUhÉÉqÉ erÉÉSÉ Wæû *NûÉ§É xÉqÉÉeÉ qÉåÇ WûÏ eÉÏIÉÉ cÉÉWûiÉåÇ WæÇû *QûÉåÇaÉå sÉÉåaÉÉåÇ xÉå oÉcÉIÉÉ xÉÏZÉIÉå WæÇû
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KONKANI

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·ÃwaeÉÆåÃw ⁄4ÀÆAAiÀiÁ PÀ«vÁ)	^a ÀĤ¸ï ^a ÀÄí¼ÉÆî zsÀªÀiïð ±ÉæÃµï×. Ggï ⁻ Éè¸ÀPÀÌqï ⁻ sÉÃzï ⁻ Áªï D«ÄA ^a ÀÄí£Áê¤AZïPÉ ⁻ Éè D¤ ^o ÁZÉ ^a À«ðA ¸ÀªÀĸÉåGzÉ ⁻ Éè.	D«ÄA ¸ÀPÀÌqï "sÁªï "sÀ¬ÄÚA ªÀÄí¼ÉîA aAvÁ¥ï, ¸ÀªïðC¸Ààø±ÀåvÁ, eÁwÃAiÀÄvÁ ªÀiÁ«ÄðPÀvÁ DªÉÄÑ xÁªïßPÁqïßGqÀAªïÌ ¸Ázsïå D¸Á.
EÊ gÉAªÉ£ï PÀ«vÁ)	DªÉÄÑA ªÀÄí¼ÉîA ¸ÁAqÀÄ£ï ¥ÀgÁÎAªÁPï ªÀZÉÆ£ï ªÁªïæPÀgÁÛ£Á, DªÀiÁÑöå¥ÀuÁZÉÆGUÁظï, D¥ÁÚZÁ SÁ±É¯Á¥ÀuÁZÉÆGUÁظï °ÁqÉÑA ¥ÀæAiÀÄvÀ£ï	¥sÀPÀvïUÀ¯ïá, «zÉÃ±ï °Égï ªÀiÁvïæ §gÉA, D¥ÁÚZÉA S f«vïªÀiÁwAiÉÄPï ¸ÀªÀiÁ ªÀÄí½ÉÆî CAzsï ªÁzï ªÀÄwZÁ ¥ÀqÁÝöåxÁªïß ¦AdÄ£ï ¥ÀqÁÛ.
Á¼Á C² D¸ÁÛ ÁAiÀiï (PÀ«vÁ)	E¸ÉÆÌ¯ï ªÀÄí¼ÉîA ªÀoÁgï ¨sÀÄUÁåðAPï £Á¥À¸ÀAZÁAiÉÄZÉAeÁªïßD¸ÉÆAPï £ÀeÉÆ, §UÁgïDªÀiÁÑöå ¸ÀéAvïWÀgÁ¸ÁPÉðA ªÁvÁªÀgÀuïxÀAAiÀÄìgï ¢¸ÉÆ£ïAiÉÄeÉ ªÀÄí¼ÉîA	² PÀëuï ^a Àå ^a À¸ÉÜAvïC¸ÁÑöåxÉÆqÁåzÀÄ©îPÁAiÉÄZÁåIÄuÁvÀ ^a ÀAiÀiïæ gÀhļÀPï¥ÀqÁÛ.

	aAvÁ¥ïDlAiÀiÁÛ.	
AZïUÉÆ AZïUÉÆ "ÁAiÉÄ A£À¥ÀzïVÃvï)	PÉÆAQÚ eÁ£À¥Àzï ¸Á»vï, QvÉèAUÉæÃ¸ïÛ ªÀÄítÄ£ïAiÀÄĪÀd£ÁAPï PÀ½vï PÀZÁðPï	eÁ£À¥Àzï PÉÆAQÚ VvÁaGAZÁAiÀiï, UÀÄAqÁAiÀiï, «¸ÁÛgÁAiÀiï PÀ½vï eÁvÁ.
ÀgÉ (PÁtÂ)	D¥Áèöå D±ÉZÉÆ D¤ ªÀÄeÉð ªÀÄzsÁèöå ¸ÀAWÀgÁêZÉAavÀæuï, vÀ±ÉAZïKPï ¹ÛçÃAiÉÄZÉ, WÀgÁÌjÚZÉ PÀ¼Àé¼É PÀ½vï PÀgÀÄAPï	-Áí£Áê ZÀÄQ ªÀ«ðAPÉ-ÉèA ¸ÁAV£Á¸ÁÛ£Á °¥ÀªïßzsÀ¸ D«ÄA ¨ÉÆUÉÑA CmÉ«mÉ, ¸Àvï °¥ÀAªïÌeÁA«ÑCvÀªÀðuÁAPÀμïÖ PÀ¼ÉÆ£ï AiÉÄvÁvï
ÉÆ ÁnAAiÉÄvÀ⁻ÉÆ PÁtÂ)	JPÉ ¹ÛçÃAiÉÄZÉÆ ¥ÁvïæPÀÄmÁäf«vÁAvïQvÉA? ¸ÀUÉîPÀÄmÁªÀiïJPÀémÁªïß ¨ÁAzsÀÄ£ï ªÀígÀÄAPïKPï ¹ÛçÃ QvÉA¸ÀPÀÌqï ¸ÀAPÀµïÖ ªÁªÉÇAPï ¸ÀPÁÛ ªÀÄí¼Áîöå «µÀAiÀiÁZÉgï £ÀzÀgï	DªÀAiÀiï PÉzÁ¼ÁAiÀiï CªÀAiÀiïZï. ¹Ûçà ªÉƪÁ¼ÁAiÉ gÀÆ¥ï. ºÉgÁAPïPÀµïÖGuÉAPÀZÉðSÁwgï, vÉC¥ÁÚZÉg ªÁſªÉÇAªïÌ ¹Ûçà PÉzÁ¼ÁAiÀiï vÀAiÀiÁgï.
vÁA¤ ÀhļɯÌAZÉA ÉÆAQÚ Á±ÉZÉA \Äí£Áê ±Á¹Ûgï 'ÉÃR£ï)	¯ÉÆÃPïVvÁA ªÀÄí¼Áågï QvÉA? ¯ÉÆÃPïVvÁA ªÁqÉÆ£ïD¬ÄèjÃvï, §zÁèªÀuïeÁAªÁÑöåPï ªÉªÉVîAPÁgÁuÁA	¯ÉÆÃPïVvÁAZÉÆEw°Á¸ï, ¯ÉÆÃPïVvÁA ªÁí¼ÉÆ£ï D¬ ¸ÀA¸ÀÌøwGgÀAªÁÑöåSÁwgïPÁqï¯ÉèPÀµïÖ
ÉÆAQÚ Á±ÉaC©üªÀÈ¢Þ	"sÁ¸ï ªÁqÉÆ£ïD¬ÄèjÃvï, Ew°Á¸ï "sÁμÁ «eÁÕ£ï, "sÁ¸ÉZÉA ¸ÀªÀĸÁåA. °ļªÁzï, "sÉÆ°, ¸ÀªÀĸÉå, KPï¥ÀæªÀiÁuïGZÁÒgÀZÉA ¸ÀªÀĸÉå ¸Á»νÁåxÀAAiÀiïG"ÁÓ¯ÉèPÀμïÖ	"sÁ±ÉaUÉæÃ¸ïÛPÁAiÀiï¸ÁAUÁvÁZï DªÉÄÑA¸ÀªÀĸÉ ««zsÀvÁAvïKPÀvÁD¸Áèöågï¬ÄÃvÁAvÀÄ£ïG"ÁÓ¯Éè¸À "sÁ±ÉZÁ «¸ÁÛgÁAiÉÄSÁwgïeÁ¯ÉÆèöå CqÀÌ¼ÉÆå ¢¸ÉÆ£ïAiÉÄvÁvï
Á©vï	PÀ£ÁðIPÁAvÁèöå JPÉ ZÁ½Ã¸ï PÉÆAQÚ ¸ÀªÀÄÄZÁAiÉÄAvïKPïeÁ¯Áèöå 'UÁ©vï' ¯ÉÆPÁAaKPï gÀhļÀPï D¤ fuÉå ±Éʰ ¸ÀªÀÄÓ«Ú	KPï PÉÆAQÚ ¸ÀA¸ÀÌøvÉa ªÀí¼ÀPï eÁvÁ. ªÉªÉUÉîCZÀg jwjªÁeÉÆ, ¸ÀA¸ÀÌøw, zsÁ«ÄðPïDZÀgÀuÁADªÀiÁÌA PÀ AiÉÄvÁvï.

BUSINESS ECONOMICS

Unit	Topic	Learning objective	Learning outcome
1	Business Economics	To understand the	 Were able to
		concept of Nature	understand the

		of Business Economics. To know the concept of Economic Laws and Principles. To Know the Economic and business Environment To know the Business Objectives.	Meaning of business economics, Nature and Scope of Business Economics. Were able to know the concept o Economic Laws and Principles. Were able to know the Economic and business Environment Understood the Business Objectives.
2	Demand analysis	 To understand the definition and of demand and law of demand. To study the change in demand and change in quantity demand. To study the law of diminishing marginal Utility. To learn the concept consumer surplus. 	 Were able to know the meaning of demand and law of demand. Understood the change in demand and change in quantity demand. Studied the concept law of diminishing marginal utility. Were able to know the concept consumer surplus.
3	Elasticity of Demand	 To learn the concept of Types Elasticity of Demand. To study the factors that determines the Elasticity of Demand. To know the Measurement of price Elasticity of demand. 	 Learnt the concept of Types of Elasticity of Demand. Were able to study the factors determine the Elasticity of Demand. Knowing the measurement of price elasticity of demand.

4	Supply Analysis	To know the meaning and law	Understood the meaning and law
		of supply.	of supply.
		• To know the Elasticity of supply.	 Were able to know the types of Elasticity of supply.
		 To know the factors that determines the Elasticity of supply. To understand the methods of measurement of supply elasticity. 	 Were able to know the factors that determine elasticity of supply. Understood the methods of measurement of supply elasticity.
5	Cost of production	 To know the variable and fixed cost To know the of cost output relationship in short run and long run To know the types of laws of returns. 	 Wee able to know the meaning and types of cost Were able to know the cost output relationship in short run and long run. known the types of laws of returns

FINANCIAL ACCOUNTING- I

Unit	Topic	Learning objectives	Learning outcomes
1.	Accounting Standards (AS)	 To learn the concepts of Accounting. To know about Accounting Standards and their importance. To Understand about NACAS and NFRA. To study the Need for disclosure of AS1, Accounting concepts and major considerations in selection of Accounting policies. 	 Know the concepts of Accounting and Accounting Standards. Understand the working of NACAS and NFRA. Analyze the need for disclosure, Fundamental Accounting Concepts: Going concern concept, Accrual concept and Consistency concept and major considerations in selection of

			Accounting policies
2.	Bank Reconciliation Statement	 To learn about meaning and need of Bank Reconciliation Statement. To know the reasons for differences between cash book balance and pass book balance. To learn to prepare Bank Reconciliation Statement. 	 Understand the concept of Bank Reconciliation Statement. Analyze the causes for differences between cash book balance and pass book balance. Know to prepare Bank Reconciliation Statement.
3.	Depreciation Accounting –AS-6	 To understand the meaning and causes for Depreciation. To know the assets which are not covered by AS. To learn the different methods of depreciation i.e. Straight Line Method, Reducing Balance Method, Annuity Method and Sinking Fund Method and solve problems on that. 	 Know the concept of depreciable assets. Learn the different methods of depreciation and solve problems on it.
4.	Rectification of Errors: Account	 To study the meaning and types of Rectification of errors. To know the methods of rectifying errors. To learn the concept of suspense account. To journalize and rectify the business transactions. 	 Explain the meaning, types and methods of Rectification of errors. Know about suspense account. Journalize and rectify the business transactions.
5.	Final Accounts of Sole Trading Concerns	 To know the concept of trading and profit and loss account and balance sheet. To learn to prepare final accounts of sole trading concerns. 	 Explain about trading and profit and loss account and balance sheet. Prepare final accounts of sole trading concerns.
6.	Final Accounts of Non – Trading Concerns	• To learn the meaning and different accounts of non trading concerns.	 Understand the concepts of non trading concern,

• To classify the	deferred revenue
transactions as capital	expenditure capital
and revenue.	and revenue
 To know the differences 	transactions.
between Receipts and	 Analyze the
Payments account and	differences between
Capital expenditure and	Receipts and
Revenue expenditure.	Payments account
 To understand the 	and Capital
concepts of deferred	expenditure and
revenue expenditure.	Revenue
To prepare final	expenditure.
accounts of non trading	 Solve problems on
concerns.	preparation of final
	accounts of non
	trading concerns.

PRINCIPLES OF MANAGEMENT

Unit	Торіс	Learning objectives	Learning outcomes
1	Nature and Functions of management	 To understand the concept of Management through its Meaning, definition, nature and its functions. To learn the Evolution of Management thoughts under Classical approach and Modern approach. To study the F.W. Taylor's contribution to the field of Management i.e., Scientific Management and its techniques. To study the Henry Fayol's 14 Principles of Management and Advantages. 	 Understood the concept of Management through its Meaning, definition, nature and its functions. Learnt the Evolution of Management thoughts under Classical approach and Modern approach. Were able to study the F.W. Taylor's contribution to the field of Management i.e., Scientific Management and its techniques. Were able to study the Henry Fayol's 14 Principles of Management and Advantages.
2	Planning and Decision making	 To understand the meaning of Planning, its nature and importance. To learn the steps involved in the Planning process. To know the different types of Plans. To understand the 	 Understood the meaning of Planning, its nature and importance. Learnt the steps involved in the Planning process. Were able to know the different types of Plans.

		 meaning of Decision making and its process. To study the various guidelines to take an effective decision. To learn the concept of Group decision. 	 Understood the meaning of Decision making and its process. Were able to study the various guidelines to take an effective decision. Were able to learn the concept of Group decision.
3	Organizing	 To study the meaning and principles of Organizing. To learn the merits and demerits of types of Organizing i.e., Line Organization, Functional Organization and Line and Staff Organization. To understand the concept of Delegation of Authority - its meaning and benefits. To study the difficulties or Barriers in Delegation of authority and guidelines for effective delegation. 	 Understood the meaning and principles of Organizing. Were able to learn the merits and demerits of types of Organizing i.e., Line Organization, Functional Organization and Line and Staff Organization. Understood the concept of Delegation of Authority - its meaning and benefits. Were able to study the difficulties or Barriers in Delegation of authority and guidelines for effective delegation.
4	Staffing	 To study the concept and importance of Staffing To study the concept of recruitment and selection i.e., sources of recruitment and selection process. To learn the meaning of Training and development, its importance and methods. To understand the concept of Performance appraisal - its meaning and objectives. 	 Were able to study the concept and importance of Staffing Were able to study the concept of recruitment and selection i.e., sources of recruitment and selection process. Were able to learn the meaning of Training and development, its importance and methods. Understood the concept of Performance appraisal - its meaning and objectives.
5	Direction	 To know the meaning and elements of direction. To know the concept of Controlling - meaning, 	 Were able to know the meaning and elements of direction. Were able to know the

		 importance and techniques of Controlling. To analyze the concept of Communication, its process, types, barriers and essentials for effective communication. 	concept of Controlling - meaning, importance and techniques of Controlling. • Were able to analyze the concept of Communication, its process, types, barriers and essentials for effective communication.
6	Motivation and Leadership	 To understand the concept and importance of Motivation. To know the theories of Motivation - Maslow's need hierarchy theory, Herzberg's hygiene theory, McGregor's theory X and Y. To understand the concept of Leadership, its qualities and Styles of Leadership. 	 Understood the concept and importance of Motivation. Were able to know the theories of Motivation - Maslow's need hierarchy theory, Herzberg's hygiene theory, McGregor's theory X and Y. Were able to understand the concept of Leadership, its qualities and Styles of Leadership.

BUSINESS STATISTICS AND MATHEMATICS – I

Unit	Topic	Learning objectives	Learning outcomes
1	Popular Quantitative Tools used in Business	Recall and recognize the Meaning and	Define averages
		Importance of averages	 Recognize the five measures of average.
		Define and explain the methods of computing arithmetic mean, median, mode, geometric mean and harmonic mean	Understand methods of computing arithmetic mean , median ,mode, geometric mean and harmonic mean
		• Use the averages in their day to day life.	 Apply the averages in their day today activities.
		Solve the problems related to averages.	• Solve the problems using deviation and step deviation methods.

2	Quantitative Tools for Risk Management	 Recall and recognize different quantitative tools for risk management. Solve the problems of standard deviation, variance, and coefficient of variation. 	 Know the importance of quantitative tools for risk management. Solve the problems standard deviation. Use the dispersion in their life.
		 Identify the reasons for the popularity of variance. Use standard deviation, variance and coefficient 	 Understand the meaning of Absolute and Relative Measures of Dispersion of Data.
		of variation in their day to day life.	• Solve the problems using deviation and step deviation method.
3	Measurement of Economic Activity	• Recall and recognise the meaning and steps of index number.	• Understand the meaning and definition of Index number.
		• Use the index number in the measurement of economic activity.	 Anlyse the application of Index number and the caution to be exercised while using Index Number.
		Analyse the characteristics of index number.	• Solve the problems related to consumer price index.
		• Explain the steps involved in the construction of Index number.	• Use the index number in the measurement of economic activity.
		• Solve the problems related to weighted indices, using Laspeyre's Method, Paasche's Method and Fisher's Method.	 Identify the problems related to Aggregate Expenditure Method and Family Budget Method. Explain the Steps in the
		• Identify the application of index numbers.	Construction of Consumer Price Index.

4	Evaluation of Business Choices	 Recall and recognise the Meaning and Types of Matrices. Solve the problems of matrix algebra 	 Differentiate between the types of matrices. Use the matrix method to solve the problems in business.
		• Explain the steps of solving the simultaneous equations by matrix method.	• Explain the steps to calculate the inverse of a matrix.
		Solve the problems related to Transpose, Minors and Co-factors of a matrix.	Understand the importance of matrix algebra to find the unknown value in the matrix.
			 Identify the different type of matrices.
5	Evaluation of Business Choice through Determinants	• Recall and recognise the steps to solve the equations by cramer's rule.	• Understand the Meaning of Determinants and its Properties.
		Evaluate the determinants.	• Solve the problems related to determinants.
		Understand the Meaning of Determinants and its Properties	 Use Cramer's rule to solve the problems in their day to day life. Evaluate the determinants.

GENERAL STUDIES (THE CONSTITUTION OF INDIA)

SI. NO.	Topic	Learning objectives	Learning outcomes
1	INDIAN CONSTITUTION:	Recall and recognise the Meaning and Importance of	To know the Meaning and importance of constitution.
	Unit 1: Meaning and importance of constitution.	constitution	• Explain the importance of preamble
	Unit 2 : The constituent assembly	 Explain the importance of preamble. 	Know the Meaning of preamble.
	Unit 3: The preamble. Unit 4: salient feature	Identify the salient feature of Indian	• Understand the role of constituent assembly in the

		constitution	formation of Indian
		Understand the formation and work of the constituent assembly	constitution.
2	FUNDAMENTAAL RIGHTS AND DIRECTIVE PRINCIPLES.	Recall and recognise the fundamental rights.	• Differentiate between fundamental rights and directive principles.
	Unit 5: meaning and differences between fundamental rights and directive principles.	Know the meaning and differences between fundamental rights and directive principles.	 Meaning of Right to information Act. Know the importance and RTI-2005.
	Unit 6: Fundamental rights. Unit 7: Rights Information Act – meaning, importance and RTI-2005.	Know about Rights Information Act — meaning, importance and RTI-2005.	• Use the fundamental rights in their life.
3	UNION GOVERNMENT: Unit 8: President of India – Election, powers and position.	Recall and recognise the election procedure of President of India and prime minister.	 Understand the meaning and importance of parliament. Analyse the functions of
	Unit 9: Prime minister and Council of Minister. Unit 10: Parliament – Loksabha, Rajyasabhaorganisation, and powers.	 Know the Election, powers and position of president of India Know the Loksabha, Rajyasabha-organisation, and powers. 	 Know the Election, powers and position of president of Indi
4	STATE GOVERNMENT UNIT 11: The governor.	Know the functions of governor.Understand the election	Differentiate organisation between Vidhanasabha, vidhanaparishad.
	Unit 12: Chief minister and Council of minister.	procedure of Chief Minister and Council of minister.	• Understand the powers of governor.
	Unit 13: state legislature: Vidhanasabha, vidhanaparishad – organisation and powers.	• Differentiate the the powers of Vidhanasabha, vidhanaparishad	Know about Chief Minister and Council of minister.
5	Federalism in India: Unit 14: Meaning, federal and unitary features.	• Know the meaning of federal and unitary features.	Know the meaning of Federalism in IndiaTo identify the type of

		 Differentiate between federal and unitary features. Find out the features of unitary system. 	system in India.Know the meaning of federal and unitary features.
6	The judiciary: Unit 15: The supreme court – organisation, judiciary and role. Unit 16: The high court – organisation and role.	 Know the meaning of Judiciary. Recall and recognise the organisation of Supreme Court. Understand the different role of high court and Supreme Court. Know the judiciary and role of high court. 	 Understand the Meaning of judiciary. Use the knowledge of organisation and role of the supreme and high court in day to day life. Know the organisation, judiciary and role of Supreme Court.
7	GOVERNMENT: Unit 18: Rural and urban: Organisation, powers and functions.	 Know about government. Differentiate the powers between rural and urban government. Find out the functions of rural and urban government. 	 Know about government Use the knowledge abour the rural and urban government. Know the powers and functions of government.

II SEMESTER

GENERAL PROFICIENCY AND COMMUNICATIVE ENGLISH

Unit	Name of the Lesson/Poem/ Grammar	Learning Objectives	Learning Outcome
Lesson	Details		

1.	On Forgetting	This lesson comment on the mind	Moral: We should train our
1.	Author- Robert Lynd	and forgetfulness of the Human	minds to remember the
	Author-Robert Lynd	mind. The Author reflects on how	essential things as much as
		we forget things which are	possible and we should use
		essential to us and remember the	the complete portion of our
		unwanted things. The simple	brains.
		reason behind this is our lack of	brains.
		interest in doing that particular work	
2.	Good Manners	As the name itself says this lesson	Moral: We should not Take
۷.	Author- J.C. Hill	teaches us the important manners.	anything for granted.
	Author- J.C. IIII	Tells us how to speak and conduct	Everyone should behave
		ourselves and should respect	very well, respect others and
		ourselves as well as others	also show kindness to
		irrespective of their age.	others.
3.	Princess September	A fable which tells the story of	Moral: This lesson tells us
٥.	Author- Somerset	Princess September who becomes	how we should not be blind
	Maugham	blind in love and breaks the trust	in love and should not break
	1,1006110111	of her pet bird and almost loses	the trust of our loved one
		her in her selfishness and stupidity	just by listening to rumours.
		but regains her presence of mind	Love means we should give
		at the last and saves her bird	freedom to the other person
			to be as they wish
4.	Some hints on Public	This lesson has given us a few	Moral: After this lesson
	Speaking	essential points to be considered	every student should be able
	Author- James Bryce	while giving a speech or	to boldly face the audience
		addressing an audience. These	and make as less errors as
		points are already known to	possible.
		everyone but are still not practised	
		thus the author tries to refresh our	
		minds and teach us these old	
		techniques in an unique way	
5.	The Selfish Giant	A very beautiful story where a	Moral: When we are selfless
	Author- Oscar Wilde	Selfish Giant transforms to be a	and kind to others God will
		selfless and kind Giant. How he	always smile upon us. He
		falls in love with small boy who	keeps a special place in the
		transforms him. Ultimately	Heaven foe his Children
		realising that the small boy was	
		none other than Lord Jesus.	
Poem	Details		
6.	A Blind Child	This poem explains the	Moral: This poem tells us to
	Poet- W. H. Davies	plight of a small child who	be kind to others and be
		is blind and also the pathetic	thankful to the almighty
		way the poet is trying to be	God for all the blessings he
		kind to the blind Child and	has given us.
		how there is sadness and	
		hope in the eyes of the	
		child's mother	
7.	Ode to Autumn	This poem draws a beautiful	Moral: Knowledge of the
	Poet- John Keats	picture of the season	season Autumn and to show
	roet- John Keats	picture of the season	season Autumn and to show

	T	T	T
		Autumn. How every tree is filled with fruits and flowers. There is greenery and harvesting everywhere. And how at the end of the	us how beautiful the Nature and Mother Earth cab be.
		season Autumn all the birds,	
		insects and animals are making plans of migration	
8.	The last of Princes Poet- A. K. Ramanujan	A historic poem which explains about how the Great Mogul Dynasty slowly came to an end because of various reasons and how finally was the state of the descendents of Aurangzeb.	Moral: Take nothing for granted. Anything and Everything will change. Heart and Feelings are more important than money and riches
9.	The Chimney Sweeper Poet- William Blake	A poem which explains the plight of the young boys who were forced to be Chimney Sweepers in London. A father was ruthless enough to sell his young infant son to the Chimney sweepers and how his life turns into disaster. Ultimately after a lot of struggle they realise that there is no gain without pain.	Moral: We should do our duty properly and leave the rest to God. If we are honest and truthfully do our work then God will definitely bless us and solve all our problrms
10.	The Mountain and the Squirrel Poet - Ralph Waldo Emerson	In this poem a comparison is made between a tiny squirrel and a huge Mountain. The Mountain is very arrogant that it is very huge and strong and keeps on insulting the squirrel whereas the squirrel firmly denies to be overshadowed by the Mountain and tell him that he cannot crack nuts or go anywhere he wants to go.	Moral: Every person is special and has their own special qualities. Size does not matter what matters is using our talents and gifts which is given to us by God
Gramn	nar Details		
11	Simple, Compound and Complex sentences	Simple- consist of only one clause Compound- Consist of two or more independent clauses Complex- has at least one independent clause	Transformation of the sentences

12	Direct and Indirect Speech	Direct speech is a report of the exact words used by a speaker or writer Indirect speech is a report on what someone else said or wrote without using that person's exact words.	Convert an direct speech to indirect speech
13	Active and Passive Voice	Active voice- the subject does an action or is the doer of an action, the verb denoting that action is said to be in active voice Passive Voice- when the verb denotes an action that is received by the subject, the verb is said to be in the passive voice.	Convert an active voice to passive voice
14	Interpretation of Charts	Pie Chart- a type of graph in which a circle is divided into sectors that each represent a proportion of the whole Bar Chart- a diagram in which the numerical values of variables are represented by the height or length of lines or rectangles of equal width.	Easily interpret charts or graphs
15	Paragraph writing	A paragraph is a unit of writing in a larger body of work. A paragraph expresses a particular topic or theme.	Easily write a paragraph on any given topic
16	Question Tags	To make a statement and ask for confirmation. The later part is question tag	To use the right question tags
17	Exclamatory, interrogative, assertive and imperative	Exclamatory- Sudden emotion Interrogative- question Assertive- declarative Imperative-indicative, request, command, suggestion	Transformation of the sentences
18	Linkers	Words that relate one idea or sentence of the text with other.	Use proper linkers in the sentences
Vocal	bulary		
19	Synonyms	These are words that have same or similar meaning	To understand and study the meanings of different words
20	Antonyms	Words that have opposite meanings	To understand and study the opposites of different words

21	Homonyms	Words that are pronounced	Understand the difference
		the same and spelled the	between the words and
		same but have different	where these words are used.
		meanings	
22	One word Substitute	Process of using one or a	Better understanding of
		single word for a phrase	phrases
23	Word transformation	The process of changing a	Able to change the words
		particular word according to	according to the sentences
		the sentences	

<u>Pˣ˧qÀ</u>

CzsÁåAiÀÄ	«μÀAiÀÄ	PÀ°PÁ GzÉÝñÀ	G¥ÀAiÉÆÃUÀ
1	^a ÀİÁ±ÉéÃvÉ ¥ÀÄAqÀjÃPÀ	£ÁUÀªÀªÀÄð£À §UÉÎ w½AiÀÄ®Ä	£ÁUÀªÀªÀÄð£À §UÉÎ CxÉÊð¹PÉÆ¼Àî®Ä
2	^a ÀiÁzÀgĂ a£ÀßAiÀÄå	°Àj°ÀgÀ£À §UÉÎ w½AiÀÄ®Ä	£ÁUÀªÀªÀÄð£À §UÉÎ «zÁåyðUÀ¼ÀÄ CxÉÊð¹PÉÆ¼Àî®Ä
3.	V½AiÀÄÄ ¥ÀAdgÀzÉÆ½®	¥ÀÄgÀAzÀgÀzÁ¸ÀgÀÄ	¥ÀÄgÀAzÀgÀzÁ¸ÀgÀ QÃvÀð£ÉUÀ¼À£ÀÄß «zÁåyðUÀ¼ÀÄ CxÉÊð¹PÉÆ¼Àî®Ä
4.	DvÀ䲿ÃUÁV ¤gÀAdıÀªÀÄwUÀ¼ÁV	PÀĪÉA¥ÀÄ	PÀĪÉA¥ÀÄ §UÉÎ w½AiÀÄ®Ä
5.	gÀ¹PÀ£ÁrzÀ ªÀiÁvÀÄ ±À²AiÀÄÄ¢¹ §AzÀAvÉ	ZÀ£Àß«ÃgÀ PÀt«	ZÀ£Àß«ÃgÀ PÀt«AiÀĪÀgÀ °Ár£À §UÉÎ w½AiÀÄ®Ä
6.	UÁtzÉwÛ£ÀAvÉ	¸ÀªÀðdÕ	aÀZÀ£ÀUÀ¼À §UÉÎ w½AiÀÄ®Ä
7.	GvÀÛgÁzÉë	eÁ£À¥ÀzÀ °ÁqÀÄ	¥ÀzÀåzÀ §UÉÎ CxÉÊð¹PÉÆ¹¼Àî®Ä
8.	¤UÀðªÀÄ£À	JZï.J¸ï.ªÉAPÀmÉñï ªÀÄÆwð	gÁªÀÄ PÀȵÀÚgÀ §UÉÎ w½AiÀÄ®Ä
9.	JgÀqÀÄ ¹£ÉªÀiÁ °ÁqÀÄUÀ¹⁄4ÀÄ	Dgï.J£ï.dAiÀÄUÉÆÃ¥Á⁻ï	¥ÀzÀåzÀ CxÀðw½AiÀÄ®Ä
10.	CPÀëgÀ¸ÀAvÀ °ÀgÉÃPÀ¼À °Ád§â	E¸Àävï¥ÀfÃgï	°Ád§â gÀ §UÉÎ w½AiÀÄ®Ä
11.	Dr¹£ÉÆÃqÀÄ ©Ã½¹£ÉÆÃqÀÄ	Dr¹£ÉÆÃqÀÄ ©Ã½¹£ÉÆÃqÀİÁr£À §UÉÎ	°ÁqÀ£À CxÀðw½AiÀÄ®Ä
12.	PÀµÀÖUÀ¼À ¢ÃªÁgï PÉqÀ«¸ÀÄRzÀ¸ËzÀ PÀnÖzÀ zÀvÁÛ	J.Dgï.ªÀÄtÂPÁAvï	¥ÁoÀzÀ §UÉÎ w½AiÀÄ®Ä
13.	D "sÀÆ«Ä \$tÚzÀ \$ÄUÀj	°ÀAC¸À¯ÉÃR	¥ÀzÀåzÀ §UÉÎ «zÁåyðUÀ¼ÀÄ w½AiÀÄ®Ä
14.	^a ÀÄuÉUÁgÀ	vÀA"Ár gÁªÀÄAiÀÄå	¥ÁoÀzÀ §UÉÎ

			w½AiÀÄ®Ä
15.	"Á°Àħ°	¤¸ÀUÀð¦æAiÀÄ	£ÁlPÀzÀ §UÉÎ
			w½AiÀÄ®Ä

GENERAL HINDI

Unit	Topic	Learning Objectives	Learning outcomes
	•		
I	aɱ 1. bÉU sÉÉæOûiÉå WÒûL	*WûËUuÉÇzÉUÉrÉ MüÉ mÉËUcÉrÉ MüUIÉÉ *aɱ MüÉ mÉËUcÉrÉ SåIÉÉ *MåüÎqoÉëeÉ Måü MÑüNû bÉOûIÉÉAÉåÇ MüÉå xÉqÉfÉÉIÉÉ *xÉåÇOû MæüiÉËUIÉ MüÉ mÉËUCÉrÉ SåIÉÉ *EmÉÉÌS mÉÉMüU sÉÇSIÉ xÉå sÉÉæOûÉiÉå xÉqÉrÉ LMü ÌWûISÏ MüÌuÉ xÉqqÉåsÉIÉ qÉåÇ AmÉIÉÏ MüÌuÉiÉÉ xÉÑIÉÉMÜU xÉÑZÉS MÜÐ xqÉxÌiÉ MüÉå xÉqÉfÉÉiÉå WæÇ	*sÉåZÉMü mÉËUcÉrÉ eÉÉIÉiÉå WæÇû *aɱ xÉqoÉIkÉ eÉÉIÉMÜÉUÏ ÍqÉsÉiÉÏ WæÇû *ÌuÉSåzÉ mÉrÉÉïOûIÉ Måü rÉÉiÉIÉÉAÉåÇ MüÉå eÉÉIÉiÉå WæûÇ * xÉåuÉÉ qÉIÉÉåpÉÉuÉ xÉÏZÉiÉå WæÇû * NûÉ§É MüÌuÉiÉÉ AÉæU EcNû ÍzɤÉÉ MüÐ qÉWûiuÉ xÉqÉfÉiÉå WÇæû
	2. aÉÇaÉÉ qÉærÉÉ xÉå xÉɤÉÉiMüÉU	* xÉÉÌWûirÉ MüÉ mÉËUcÉrÉ SålÉÉ *aÉÇaÉÉqÉærÉÉ mÉU WûÉålÉåuÉÉSÉå pÉë¹ÉcÉÉU MüÉ mÉËUcÉrÉ SålÉÉ * kÉqÉï Måü lÉÉqÉ mÉU WûÉålÉå uÉÉSÉå RèMüÉåxÉSÉÉåÇ MüÉå xÉqÉfÉÉIÉÉ *qÉWûÆaÉÉD,ËUxuÉiÉZÉÉåUÏ,AÉæU mÉÉ͵ÉMüiÉÉ LåxÉÏÌuÉÍzɹ mÉËÛÎxjÉÌiÉ MüÐ mÉËUcÉrÉ SålÉÉ * aÉÇaÉÉ qÉærÉÉ xÉoÉ MüÉå LMü xÉqÉÉIÉ SåZÉiÉå WæÇû	*xÉÉÌWûirÉ MüÉ mÉËUcÉrÉ eÉÉIÉiÉå WæÇû *rÉjÉÉIÉÏ MÜÉ UÉeÉIÉÆÌIÉMÜ pÉE¹ÉcÉÉU eÉÉIÉiÉå WæÇû *AkÉqÉÏ MåÜ oÉÉUå qÉåÇ eÉÉIÉIÉå WæÇû *qÉIÉÑwrÉiUÉ MÜÉå xÉÏZÉIÉÅ WæÇû
	3. zqÉzÉÍÉ	*sÉåZÉMü mÉËUcÉrÉ MüUIÉÉ *qÉIÉÑwrÉ Måü QûÉåÇaÉÏ mÉëåqÉ xÉqÉfÉÉIÉÉ *zÉqÉzÉÉIÉ MüÐ ÌIÉxuÉÉjÉï pÉÉuÉ xÉqÉfÉÉIÉÉ *zÉqÉzÉÉIÉ MüÂhÉÉ ÍcÉiMüÉUÉåÇ xÉå SWûsÉ EPûMüU rÉÑuÉMÜ AÉæU EIÉMÜÐ mÉëåqÉÏ MüÉå LMÜ xÉÉjÉ MüUIÉÉ cÉÉWûIÉÉ Wæû	*séazéMü méëUcéré eééléiéa WæÇû *qéléÑwré AlkéMü xéa AlkéMü méëåqé Améléa - Aéméxéa MüUiéa WæÇû *xéoéMüéa LMü xéqéélé Sazéléa MüÐ pééué méæSé Wûéaiéï WæÇû

		T	
			*MüÂhÉÉ pÉÉuÉ xÉÏZÉ¡Éå WæÇû
	4. oÉRûiÉå zÉÉåU MüÉ aÉWûUÉiÉÉ xÉÇMüOû	*sÉåÎZÉMüÉ mÉËUcÉrÉ SåIÉÉ J *mÉëSŐwÉhÉ MüÐ oÉWÒûAÉrÉÉqÉÏ xÉqÉxrÉÉAÉåÇ MüÉå xÉqÉfÉÉIÉÉ J *zÉÉåU-mÉëSŐwÉhÉ MüÉ mÉËUcÉrÉ SåIÉÉ J *xuÉÉxjrÉ zÉUÏËUMü,qÉÉIÉÍXÉMÜ AÉæU xÉÉqÉÎeÉMÜ MÜÐ AÉUÉxjÉÉ Wæû J *zÉÉåU MÜÉ ÌmÉëhÉÉqÉ xÉå ÉuÉhÉ xÉÉqÉjrÉï mÉÔhÉïIÉrÉÉ xÉqÉÉmIÉ WûÉå xÉMÜIÉÏ Wæû J *zÉÉåU-mÉëSŐwÉhÉ MæüxÉå UÉåMÜÉ eÉÉ xÉMÜIÉÉ Wæû J	*sÉåZÉMü mÉËUcÉrÉ eÉÉIÉiÉå WæÇ *mÉrÉïuÉUhÉ- mÉëSŐwÉhÉ xÉå WûÉåIÉå uÉÉSÉå SÒwmÉËUhÉÉqÉ MüÉå eÉÉIÉiÉå WæûÇ *sÉÉæQû xmÉÏMüU sÉaÉÉIÉÉ MüqÉ MüUiÉå WæÇû * AmÉIÉå xuÉxjrÉÉ Måü oÉÉUå qÉåÇ eÉÉIÉiÉå WæÇû *NûÉ§É zÉÉåU ÌIÉrÉǧÉhÉ MüUIÉÉ eÉÉIÉIÉÅ
			*AÉqÉ, CqÉsÉÏ, IÉÉËUrÉsÉ, iÉÉQû, IÉÏqÉ AÉÌS mÉåQû- mÉÉæSå pÉÉåaIÉå xÉå ÌIÉrÉǧÉhÉ MüU xÉMüiÉå Wæû J
II	aɱ 1. rÉÑuÉÉAÉåÇ xÉå	*xuÉÉqÉÏ ÌuÉuÉåMüÉIÉÇS MüÉ mÉËUcÉrÉ SåIÉÉ *CxÉ MüWûÉIÉÏ qÉåÇ xuÉÉqÉÏ ÌuÉuÉåMüÉIÉÇS Måü xuÉpÉÉUÉ MÜÉ mÉËUcÉrÉ SåIÉÉ *SåzÉ-pÉÌ£Ü MÜÉ UÉhÉÏIÉ MÜUIÉÉ *pÉÉUIÉ MåÜ UÉ·ÍÎrÉ AÉSZÉÏ xÉåuÉÉ AÉæU irÉÉAÉ Wæû *qÉIÉÑwrÉ ÂmÉrÉÉ mÉæS MÜUIÉÉ Wæû rÉÉ ÂmÉrÉÉ qÉIÉÑwÉÉÅÇ MÜÉÅ mÉæSÉ MÜUIÉÉ Wæû? *eÉÉÅ AmÉIÉÅ AÉMÉQÉÅÇ ÌUɵÉÉXÉ IÉWÛÏÇ MÜUIÉÉ,uÉWÛ IÉÉÎxiÉMÜ Wæû *eÉOÉ iÉÑQWÛÉUÉ ZÉUÏU qÉeÉOÉÔIÉ xÉÅ iÉÑQWÛÉUÅ mÉæUÉÅÇ mÉU ZÉQÛÉ UWÅÛAÉÉ AÉæU iÉÑQÉ AMÉIÉÅ MÜÉÅ qÉIÉÑWrÉ AIÉÑPÉUÉ MÜUÉÅAÉÅ *eÉOÉ iÉMÜ MÜUÉÅQÛÉÅÇ PÉÔZÉÅ AÉæU AÍZÉͤÉIÉ UWÅÇÛAÉÅ;iÉOÉ iÉMÜ qÉæÇ mÉëIrÉÅMÜ ExÉ AÉSQÉÏ MÜÉÅ ÌUɵÉÉXÉBÉÉIÉMÜ xÉqÉfÉÔÆAÉÉ	*séaZÉMü mÉËUcÉrÉ eÉÉIÉiÉå WæûÇ *NûÉŞÉ xuÉÉqÉÏ ÌuÉuĚåMüÉIÉÇS eÉæxÉå xÉUSÉ xuÉpÉÉuÉ urÉÌ£ü oÉIÉIÉå WæÇû *SåzÉ-mÉëåqÉÏ oÉIÉIÉå WæûÇ *NûÉŞÉ uÉÉxiÉÌuÉMü eÉÏUÉIÉ eÉÉIÉIÉå WæÇû EIÉqÉåÇ xÉåuÉÉ MüUIÉå MüÐ qÉIÉ sÉaÉiÉÉ Wæû *qÉIÉÑwrÉ oÉIEIÉÉ cÉÉWûiÉå Wæû *NûÉŞÉ AmÉIÉå AÉmĚqÉåÇ ÌuɵÉÉxÉ MüUûiÉåÇ WæÇû *xuÉÉuÉSÉqOÉÏ oÉIÉIÉÉ

			xÉÏZÉiÉå WæÇû
			7.2.2.2.00344
	م رخ آآاین بر خرید	* o ÉÉ o É o É o ÉILLI & CEO I MOÉ	*xÉÏZÉiÉå AÉæU SÕxÉUÉåÇ MüÉå ÍxÉZÉÉiÉåÇ WæÇû * sÉåZÉMü mÉËUcÉrÉ
	2. ÉİİlÉuÉÉxÉ UÉqÉÉIÉÑeÉIÉ	*oÉÉSÉZÉÉÆÜU UÅŒÛÏ MÜÉ mÉÜUCÉTÉ SÅIÉÉ *ÌUÉSÅZÉ QÉÅÇ PÉÉUIÉ MÜÉ TÉZÉ TÆÜSÉÉIÉÅ UÉÉSÉÅ QÉWÛÉIÉ UÉÆ¥ÉÈÌIÉMÜÉÅÇ QÉÅÇ ÆÏÌIÉUÉÉXÉ UÉQÉÉIÉÑeÉIÉ MÜÉ IÉÉQÉ AÉSU MÅÜ XÉÉJÉ ÍSÉTÉÉ EÉÉ XÉMÜIÉÉ WæÛ *oÉCÉMÉIÉ XÉÅ ÉÏÌIÉUÉÉXÉ	eÉÉIÉiÉå WæÇû * NûÉ§É EcNû ÍzɤÉÉ Måü oÉÉUå qÉåÇ eÉÉIÉiÉå WæÇû
		UÉqÉÉIÉÑeÉIÉ MüÉ aÉÍhÉiÉ Måü mÉëÌiÉ ÌuÉzÉåwÉ AÉMüwÉïhÉ jÉÉ	*mÉËU´ÉqÉ xÉå mÉRûÉD MüUIÉÉ xÉÏZÉiÉå WæÇû
	3. LålÉMü Wæû iÉÉå UÉælÉMü Wæû	* WûËU eÉÉåzÉÏ MüÉ mÉËUcÉrÉ MüUIÉÉ * SåzÉ qÉåÇ LåIÉMü E±ÉåaÉ MüÉ ÌuÉxiÉÉU iÉåeÉÏ xÉå WûÉå UWûÉ Wæû	* sÉåZÉMü Måü oÉÉUåû qÉåÇ eÉÉIÉiÉå WæÇû * LåIÉMü MüÉ qÉWûiuÉ eÉÉIÉiÉå WæÇû
		* AÍkÉMü mÉÑxiÉMåÇü mÉRûlÉå uÉÉsÉÉåÇ MüÉå cÉzqÉå sÉaÉ eÉÉiÉå WæÇû * ÎeÉIÉMüÐ S×̹ xuÉxjÉ WûÉåiÉÏ	*cÉzqÉå MüÉ EmÉrÉÉåaÉ eÉÉIÉiÉå WæÇû
		Wæû, ElWåÇ ûLålÉMü MüÐ eÉÃUiÉ IÉWûÏÇ mÉQûiÉÏ * MüÉsÉÉ cÉzqÉÉ SåZÉMüU aÉUÏoÉ sÉÉåaÉ pÉrÉpÉÏiÉ WûÉåiÉÉ Wæû * cÉzqÉÉ sÉaÉÉIÉå uÉÉsÉÉåÇ MüÉå xÉÉqÉÉIrÉ eÉIÉ oÉÑ̬eÉÏuÉÏ qÉÉIÉ sÉåiÉå WæÇû	*xuÉÉxjrÉ AcNû UMülÉÉ xÉÏZÉiÉå WæÇû *MüÉsÉÉ cÉzqÉÉ sÉaÉÉIÉÉ IÉWûÏÇ cÉÉWûiÉåÇ WæÇû
			*rÉjÉÉjÉï xÉqÉfÉlÉå qÉåÇ xÉzÉ£ü oÉlÉiÉå WæÇû
	4. MüĐQåû MüÉ sÉÉUÉ : MümÉQåû MüÉ iÉÉUÉ	*mÉëåqÉcÉIS cÉISÉåsÉÉ MÜÉ mÉËUcÉrÉ MÜUIÉÉ *UåzÉqÉ MÜÉ CÌIÉWÛÉXÉ oÉWÒÛIÉ mÉÑUÉIÉÉ Wæû , UåzÉqÉ- MÜĐOÛ MÜÉÅ XÉUÉÏMÉÖJÉQÉ MÉÉSÉIÉÅ UÉÉSÉÉ SÅZÉ PÉÉUIÉ Wæû	*sÉåZÉMü mÉËUcÉrÉ eÉÉIÉiÉå WæÇû *UåzÉqÉ- MüĐOû Måü oÉÉUå qÉåÇ eÉÉIÉMüÉUÏ ÍqÉsÉiÉÏ Wæû
		*UårÉÉIÉ, IÉÉrÉSÉÉIÉ, OåûËUSÉÏIÉ, ÍzÉTüÉIÉ AÉÌS Mü×̧ÉqÉ rÉÉ xÉÇÎzsɹ uÉx§ÉÉåÇ MüÉ mÉËUcÉrÉ SåIÉÉ	*UåzqÉ uÉx§É MæüxÉå oÉlÉÉiÉå AÉæU ÌMüiÉlÉå qÉÔsrÉ Wæû uÉWû eÉÉIÉiÉå WæÇû
III	urÉÉMüUhÉ MüÉsÉ-pÉåS	MüÉsÉ MüÉ mÉËUpÉÉwÉ AÉæU ExÉMåü pÉåS MÑüNû ESÉWûUhÉ Måü xÉÉjÉ ÍsÉZÉUÉÉIÉÉ	MüÉsÉ mÉWûcÉÉIÉIÉÉ eÉÉIÉiÉåÇ WæÇû
	uÉÉcrÉ-pÉåS	uÉÉcrÉ MüÉ mÉËUpÉÉWÉ AÉæU ExÉMåü pÉåS MÑüNû ESÉWûUhÉ Måü xÉÉjÉ ÍsÉZÉuÉÉIÉÉ	uÉÉYrÉ qÉåÇ Ì¢ürÉÉ Måü ÃmÉÉÇiÉU MüÉå eÉÉIÉiÉåÇ WæÇû

	Éì¢ürÉÉÌuÉzÉåwÉhÉ- pÉåS uÉÉYrÉ zÉÑήMüUhÉ	Ì¢ürÉÉÌuÉzÉåwÉhÉ MüÉ mÉËUpÉÉwÉ AÉæU ExÉMåü pÉåS MÑüNû ESÉWûUhÉ Måü xÉÉjÉ ÍsÉZÉuÉÉIÉÉ uÉÉYrÉ qÉåÇ urÉÉMüUhÉ MüÉ qÉWûiuÉ xÉqÉfÉÉIÉÉ	Ì¢ürÉÉ Måü ÌuÉzÉåwÉ MüÉå mÉWûcÉÉIÉ xÉMüiÉåÇ WæÇû uÉÉYrÉ qÉåÇ aÉsÉiÉÏ MüÉå xÉqÉfÉiÉåÇ WæÇû
	mÉëzÉÉxÉÌIÉMü zoSÉuÉsÉÏ	MÑüNû oÉæÇÌMÇüaÉ zÉoS ÌWûlSÏ qÉåÇ ÍsÉZÉIÉÉ AprÉÉxÉ MüUÉIÉÉ	oÉæÇMü MüÉ urÉuÉWûÉËUMü ¥ÉIÉ eÉÉIÉiÉå WæÇû
IV	urÉÉMüUhÉ xÉqoÉlkÉoÉÉåkÉMü	xÉqoÉlkÉoÉÉåkÉMü MüÉ mÉËUpÉÉwÉÉ ÍsÉZÉuÉÉMüU MÑüNû ESÉWûUhÉ SålÉÉ Wæû	SÉå zoS Måü xÉqoÉlkÉ eÉÉåQûlÉåuÉÉsÉÉ AurÉrÉ MüÉå eÉÉlÉiÉå WæÇû
	xÉqÉÑŠrÉoÉÉåkÉMü	xÉqÉÑŠrÉoÉÉåkÉMü MüÉ mÉËUpÉÉwÉÉ ÍsÉZÉuÉÉMüU MÑüNû ESÉWûUhÉ SålÉÉ Wæû	SÉå uÉÉYrÉ Måü xÉqoÉlkÉ eÉÉåQûlÉåuÉÉsÉÉ AurÉrÉ MüÉå eÉÉlÉiÉå WæÇû
	ÌuÉxqÉrÉÉÌSoÉÉåkÉMü	luÉxqÉrÉÉlSoÉÉåkÉMü MüÉ mÉËUpÉÉwÉÉ ÍsÉZÉuÉÉMüU MÑüNû ESÉWûUhÉ SålÉÉ Wæû	luÉxqÉrÉÉIS zÉoS MüÉå eÉÉIÉÉiÉå WæÇû
	mÉSmÉËUcÉrÉ	mÉSmÉËUcÉrÉ MüÉ mÉËUpÉÉwÉÉ ÍsÉZÉuÉÉMüU MÑüNû ESÉWûUhÉ SålÉÉ Wæû	urÉMüUhÉ Måü AlÉÑxÉÉU WûU LMü zÉoS MüÉ AjÉï xÉqÉfÉiÉåÇ WæÇû
	ÌWûlSÏ qÉåÇ AlÉÑuÉÉS	AÇaÉëåeÉÏ sÉåZÉIÉ MüÉå ÌWûISÏ qÉåÇ AIÉÑuÉÉS MüUÉIÉÉ	pÉÉwÉÉ¥ÉÍÉ MűÐ luÉMüÉxÉ WûÉåMüU AIÉÑAuÉÉS MüUIÉÉ eÉÉIÉiÉåÇ WÇæû

KONKANI

ï	«µÀAiÀiï	²PÁàZÉÆ GzÉÝñï / ±ÉªÉÇmï	²PÁàZÉÆ ¥Àæw¥sÀ¼ï
	¥ÁAAiÀÄÓuÁA	D¥Áèöå ªÉÆUÁ «²A ¦AvÁæAiÀiÁÛ£Á ¥ÀæPÀÈvÉZÉA ªÀtð£ï, C®APÁgï, ±ÀÈAUÁgïgÀ¸ÁZÉA ¸ÁézÀ£ï. vÀ±ÉAZïUÉÆAAiÀiÁÑöå JPÁ PÀ«vÉZÉACzsÀåAiÀÄ£ï	C®APÁjPÀvÁKPïC¥ÀƪïðvÁ¯ÉAvï. KPï¯Áí¤ê ¸ÀAUÀvïPÁuÉϪïßvÁAvÀÄ£ïC®APÁgÁaAGvÁæAUÀÄAv ¸ÀAUÀvï ªÀÄgÉhÄzÁgïPÀgÀA«Ñ PÀ¯Á. GvÁæAaVgɸïÛPÁAiÀiïG¥ÀAiÉÆÃUï gÀhļÁÌvÁ.
	¸ÁAPÉÆ ªÉÆqÁè ªÀiÁvïæ	^a ÀÄí£ÁêöåªÁ¢ aAvÁàZÉAavÀæuï ¢vÁ. ^a ÀÄí£Áêöå-ªÀÄí£Áêöå ^a ÀÄzsÁèöå ¸ÀA§AzsÁ «²A £ÀzÀgï ^a ÀiÁgÀAiÀiÁÛ »	eÁvïzsÀgÁäZÁå £ÁA«A D«Ä gÀhÄUÉÆØ£ïzÀĸÁä£ÁÌAiÀiïD¥ÁÚAªïÌ £ÀeÉÆ ªÀÄítÄ£ PÀ«vÁeÁUÀAiÀiÁÛ.

	PÀ«vÁ.	
¸ÉÆA±ÁZÉ PÁ£ï	^a ÀÄí£Áêöå£ïC£ÉåÃPÁ ^a ÀÄí£Áêöå ^a ÀAiÀiïæPÀgÉÆÑ ^o À ⁻ ÉÆègÁªÉÇAPï ¥ÉæÃjvïPÀgÉÑA	^a ÀÄí£ÁêöåZÉÆ «gÉÆÃ¢ü ^a ÀĤ¸ïZï. vÁåzÉPÀÄ£ï ¸ÀªÀiÁzsÁ£ï¸ÉƹÚPÁAiÉÄ£ï fAiÉį Áågï ªÀiÁvïæ §ZÁ∢ ªÀÄí¼ÉîA¸ÀéµïÖeÁvÁ.
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MONEY AND PUBLIC FINANCE

Unit	Topic	Learning Objectives	Learning outcomes
1	Money	 To understand the concept of Money, its nature, definition and functions. To know the concept of circular flow of money with government sector and foreign sector. Knowing the measurement of changes in the value of money. Introducing the concept Index number and its types. Knowing the methods of construction of price index number with simple sums. 	 Were able to understand the concept of Money, its nature, definition and functions. Were able to know the concept of circular flow of money with government sector and foreign sector. Were able to know the measurement of changes in the value of money. Understood the concept Index number and its types. Were able to calculate the price index number.
2	Public Finance	 To learn the concept of Public Finance. Knowing the difference between Public finance and Private finance. To understand the objectives and components of Public finance. To study the various sources of Public revenue and Public expenditure. Knowing the role of public finance in developing economy. 	 Learnt the concept of Public Finance. Were able to know the difference between Public finance and Private finance. Understood the objectives and components of Public finance. Studied the various sources of Public revenue and Public expenditure. Were able to know the role of public finance in developing economy.
3	Deficit Financing	To learn the concept of meaning, role and	Learnt the concept of meaning, role and methods of

		methods of deficit financing. To study the adverse effect of deficit financing. To know the safe limits and rating agencies of deficit financing. To understand the concept of Fiscal policy - objectives and usage towards the economic development.	deficit financing. Were able to study the adverse effect of deficit financing. Known the safe limits and rating agencies of deficit financing. Were able to understand the concept of Fiscal policy - objectives and usage towards the economic development.
4	Public Debt	 To know the meaning and the difference between Public and Private debt. To know the types of public debt. To know the effect of public debt. To understand the methods of redeeming public debt 	 Understood the meaning and the difference between Public and Private debt. Were able to know the types of public debt. Were able to know the effect of public debt. Understood the methods of redeeming public debt
5	Government Budget	 To know the meaning and types of Government budget To know the functional classification of budget. knowing the impact of budget on the economy 	 Wee able to know the meaning and types of Government budget Were able to know the functional classification of budget. known the impact of budget on the economy

FINANCIAL ACCOUNTING II

Unit	Topic	Learning Objectives	Learning Outcomes
1.	Bills of Exchange: (Excluding accomadation	 To know the meaning and characteristics of Bills of 	• Explain the concepts of bills of

	bills)	 Exchange. To learn the different parties of Bills of Exchange. To understand the concept of Acceptance of a bill, Endorsement of a bill, noting charges, protesting of a bill, renewal of a bill and retirement of a bill. To pass journal entries in the books of drawer, drawee and endorsee. 	exchange such as meaning. Features, Acceptance of a bill, Endorsement of a bill, noting charges, protesting of a bill, renewal of a bill and retirement of a bill. • Know the parties involved in bills of exchange. • Pass journal entries in the books of drawer, drawee and endorsee.
2.	Accounting from incomplete records	 To understand the meaning, merits and demerits of single entry system. To differentiate between single entry system and double entry system. To know the procedures of converting single entry system into double entry system. To prepare Trading, Profit and Loss Account and Balance Sheet. 	 Tell the meaning, merits and demerits of single entry system. Analyze the differences between single entry system and double entry system. Understand the steps of converting single entry system into double entry system. Prepare Trading, Profit and Loss Account and Balance Sheet.
3.	Consignment Accounts	 To understand the concept of consignment, Consignment stock, Commission, Advance, Performa invoice, Account sales, Recurring expenses, Non recurring expenses, Normal loss, and Abnormal loss. To prepare necessary journal and ledger accounts in the books of the consignor and consignee. 	 Explain the concept of consignment, Consignment stock, Commission, Advance, Performa invoice, Account sales, Recurring expenses, Non recurring expenses, Normal loss, and Abnormal loss. Solve problems on preparation of journal and ledger accounts in the books of the consignor and

			consignee.
4.	Fire Insurance Claims (Excluding average clause)	 To know the meaning and steps of calculating fire insurance claim. To prepare trading and memorandum trading account. 	 Understand the concept of fire insurance claim. Ascertain the amount of claim by preparing trading and memorandum trading account.
5.	Hire Purchase System	 To know the meaning of Hire purchase, Cash price, Down payment, Installment, Interest, Hire purchaser and Hire seller. To differentiate between sales and hire purchase system. To pass journal entries as well as to prepare ledger accounts in the books of Hire purchaser and Hire seller. To learn the concept of Default and Repossession. 	 Understand the different concept of Hire purchase system. Know the difference between sales and hire purchase system. Pass journal entries as well as to prepare ledger accounts in the books of Hire purchaser and Hire seller.
6.	Installment System	 To learn the meaning and differences between Hire purchase system and Installment purchase system. To pass entries in the books of Installment purchaser and Installment seller. 	 Understand the various concept of Installment purchase system. Prepare ledger accounts in the books of Installment purchaser and Installment seller.

MODERN BANKING

Unit	Topics	Learning Objectives	Learning Outcome
1	Bank and Banking	To understand the meaning of bank and banking	To know the origin of banking
		To know the factor contributed to the growth of banking in India and banking in	Outline the significance of banks to the economic growth of a country
		costal Karnataka	• To able to understand the vastness of

		 To understand the need and significance of costal Karnataka To know the composition of Indian banking system 	 banking in India and role of different types of banking To understand segment banking and the need for Bharathiya Mahila Bank
2	Commercial Banks	 To understand different classification of commercial banks To study the different functions performed by commercial banks To know the changing role of commercial banks due to development in the field of technology 	 To able to understand the functions of commercial banks and its significance To able to know the changing role of commercial banks due to privatization and liberalization To able to understand new products by commercial banks
		 Changing in banking activities due to technology 	 To understand change in the services due to technology
3	Investment policy of banks	 To know the portfolio management of the banks To study the factors governed the investment policy of the banks To know the criteria for investment 	 To able to understand the need for investment by the commercial banks To know the criteria adopted by commercial banks in investing
		 To know inclusive banking and to understand the concept of micro finance To understand the role and significance of micro finance in inclusive banking 	 To understand how the banks is going to strike a balance between different criteria of investment Able to understand the need for inclusive banking and its significance

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			To able to understand the role of micro finance in inclusive growth
4	Reserve Bank of India	 To know the evaluation of central bank of the country To understand the traditional functions performed by central banks To understand the promotional role of RBI in development of agriculture and industry 	 To understand evaluation of RBI and its significance as apex bank of the country Able to understand the functions of RBI as bankers to the bank and lender of last resort, besides other functions. Able to know the promotional roles by RBI in promoting agricultural and industry
5	Negotiable Instruments	 To study the concept of negotiable instruments To understand different types of negotiable instruments To understand endorsement and crossing of cheque To know the meaning of holder and holder in 	 Able to understand significance of negotiable instruments in banking transactions Able to study crossing and endorsement of cheque Able to understand holder and holder in due course
6	Paying Banker and Collecting Banker	 To understand the meaning of collecting and paying banker To know the statutory protection to collecting and paying banker To study the legal status and duties of the collecting banker 	 Able to know collecting Banker and paying bankers role in setting and collecting money on behalf of customer To know statutory protection to collecting and paying bankers

$\underline{\textbf{BUSINESS STATISTICS AND MATHEMATICS} - \mathbf{II}}$

Unit	Topic	Learning objectives	Learning outcomes
1	Determining the relation between Business Variables through Correlation Analysis	 Recall and recognize the Meaning and Importance of correlation analysis Define and explain the methods of computing Karl Pearson's coefficient of Correlation Use the coefficient of determination. Solve the problems related to spearman's coefficient of correlation. 	 Define correlation Recognize the properties of correlation. Understand methods of computing spearman's coefficient of correlation. Apply the correlation in their day today activities. Solve the problems using deviation and step
2	Prediction of Business Variable through Regression Analysis	 Recall and recognize definition of regression analysis. Solve the problems related to regression equation. Identify the properties of regression lines. Use regression analysis to predict the unknown variable. Know the application of Beta for Risk Management. 	 deviation method. Know the application of Beta for Risk Management. Solve the problems of regression lines and equation. Use the regression in their life. Understand the properties of regression and regression equation. Solve the problem related to Prediction of a Variable.
3	Business Forecasting through Analysis of Time Series	 Recall and recognize the definition and component of time series. Use the time series for forecasting. Analyze the components of 	 Understand the meaning and definition of time series. Analyze the application of time series in forecasting.

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		time series.	• Solve the problems relate to moving averages.
		• Explain the steps involved in fitting a Straight Line Trend using Least Squares Method.	Use the time series to forecast the next value.
		• Solve the problems related to Moving Averages.	 Identify the component of time series. Explain the Steps for
		• Identify the application of time series.	Fitting a Straight Line Trend using Least Squares Method.
4	Arithmetic for Day-to-day Management of Business	Recall and recognize the Meaning and Types of discount.	Differentiate between Nominal and Effective Rate of Interest.
		Solve the problems related to trade discount and cash discount.	Use the discount in their day to day life.
		Differentiate between simple interest and compound interest.	Explain the steps to calculate trade and cash discount.
		Solve the problems related to Nominal and Effective Rate of Interest	 Understand the importance of simple and compound interest in the management of business.
			Solve the problems related compound interest.
5	Arithmetic for Transactions with Banks	Recall and recognize the importance of equated due date.	Understand the Meaning of equated due date. Solve the model are related.
		• Solve the problems related to true discount, banker's discount and	Solve the problems related to true discount, banker's discount and banker's gain.
		banker's gain.Understand the different transaction with banks	• Use Equated Due Date to find the ideal date to pay the bills
			Solve the problems related to Equated Due Date.

HUMAN RIGHTS, GENDER EQUITY AND ENVIRONMENTAL STUDIES

Unit	Topic	Learning objectives	Learning outcomes
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(A) HUMAN RIGHTS	HUMAN RIGHTS-Introduction 1: Human Rights-Meaning 2: Universal declaration of Human Rights	 Recall and recognize the Meaning and Importance Human Rights Explain the importance of UDHR Identify the articles under UDHR Understand the Similarities in Indian Constitution and UDHR 	 To know the Meaning and importance of Human Rights. Explain the importance of UDHR Define Human Rights Classify the rights into three generations of Human Rights
2	(A) Human Rights Advocacy 1. Global Advocacy of Human Rights; Amnesty International and other Organization 2. People's Union for Civil Liberty[PUCL] 3. Human Rights Commission in India 4. Minority Commission in India 5. Remedies, Against Violation of Human Rights in India	 Explain the work of Amnesty International Know about People's Union for Civil Liberty[PUCL] Identify different Human Rights Commission in India 	 Differentiate the functions of NHRC AND SHRC. Know the Remedies, Against Violation of Human Rights in India Explain powers and functions of Minority Commission in India
(B)Gender Equity	I. Key Concepts 1. Sex and Gender 2. Masculinity and Femininity 3. Patriarchy, Matriarchy 4. Gender Rols & Attributes, Gender Division of Labour 5. Gender Bias 6. Gender stereotypes 7. Need for gender Sensitization	 Recall and recognize the meaning of Masculinity and Femininity Differentiate between Sex and Gender Know Gender Rols & Attributes, Gender Division of Labour Know the Need for gender Sensitization. 	 Understand the meaning and importance of Need for gender Sensitization Compare Masculinity and Femininity qualities Define Gender Biasness

2	Women's Status in India 1. important indicators 2. Sex Ratio, Education, Health, Nutrition, Maternal and Infant Mortality, Work Participation Rates and political participation	 Understand the Sex Ratio State causes for the decline of the females in the Sex Ratio Know the Women's Status in India Explain the Work Participation Rates and political participation of women 	 Explain important indicators of Women's status Understand the concept of Sex Ratio. Know about Maternal and Infant Mortality in India. Explain the Work Participation Rates and political participation of women
3	Contemporary Women's Issues 1. Discrimination Against Girl child 2. violence against women 3. problems of Health and Nutrition 4. Women's education and gender bias in education 5. Trafficking in Women 6. Globalisation and impact on women	 Explain problems of Health and Nutrition of women Explain the various ways of Discrimination Against Girl child Define Contemporary Women's Issues. Find out the gender bias in education for women 	 To identify the problems of Health and Nutrition. Know the different ways women are getting violated. Find out how are discriminated in the Society Explain Globalisation and impact on women
4	State initiatives for Gender Equity: 1. Constitutional Rights of Women 2. Laws Pertaining to women 3. The National and state Commission for women	 Know the State initiatives for Gender Equity Recall and recognise the meaning of Gender Equity. Understand the different role of The National and state Commission for women Explain Laws Pertaining to women 	 Use the knowledge of Constitutional Rights of Women in day to day life. Understand the Laws Pertaining to women Know the importance of Gender Equity Identify the Laws Pertaining to women
(C) Environmental STUDIES 1	 Nature of Environmental Studies 1. Definition, Scope 	 Know about Eco system. Define Ecology	 Know about Environment Know the structure of an Ecosystem

	and Importance 2. Concept of Ecology 3. Ecological Factors: Soil ,Air and water 4. Eco system :Pond and Forest Eco system 5. Human Population Growth	 Differentiate between biotic component and abiotic component Find out the reason for Human Population Growth in India 	 Identify biotic component and abiotic component Differentiate between Pond and Forest Eco system. Know the powers and functions of government.
2.	Environmental Pollution 1. types of Pollution : soil, Air, Water, Noise and Radioactive Pollution 2. Sources of Pollution and their Effects 3. Control Measures-Legal and Administrative	 Explain the types of Pollution Define the ways of Environmental Pollution Explain the Sources of Pollution and their Effects State role of an individual in prevention of pollution 	 Find out Sources of Pollution and their Effects Explain the Sources of Pollution and their Effects Explain the effects of Acid Rain Explain the measures to be taken to control Global Warming
3.	National Resources and Their Conservation 1. Natural Resources and their Conservation: Water, Soil and Forest 2. Agencies Involved in Environmental Protection in India 3. Environmental movement in India 4. Legal and Administrative Measures for Environmental Protection	 Classify the natural resources Explain different Environmental movements in India Identify Legal and Administrative Measures for Environmental Protection Recognise Agencies Involved in Environmental Protection in India 	 Explain techniques of rainwater Identify different Environmental movements in India Explain the ways to conserve the natural resources Identify the different Agencies Involved in Environmental Protection in India

III SEMESTER

GENERAL PROFICIENCY AND COMMUNICATIVE ENGLISH

Name of the Novel	The Strange Case of Billy Biswas
Name of the Author	Arun Joshi
Details of the Author	 Indian Writer Birth place- Varnasi, Uttar Pradesh 1939-1993 Awarded , 'SahithyaAkademi Award' His stories explore philosophical dimensions like an individual's yearning to decipher the meaning of life and the throe of
Theme of the story	materialistic world This novel tells the story of a US returned Indian named Billy Biswas. The narrator is Billy's friend Romesh from college days. Billy gets fed up with the materialistic ways of life. He detests watching everyone around so obsessed with amassing more than they need, yet remaining dissatisfied. He gets married thinking a household life will get him out of this discontent. But he turns more irritable. Being an anthropologist, he often visits the remote tribes in India. During one such visit, he suddenly disappears.
Important Characters	 BimalBiswas – Main Hero RomeshSahai- Billy's Friend TuulaLindgern- Billy's Friend from US George- African, Billy's Neighbour MeenaChaterjee- Billy's First wife Situ- Romi's Wife Mr. & Mrs. Biswas- Billy's Parents Rima- Meena's cousin Bilasia- Billy's true love & second wife Dunia- the tribe Headman Rele- The Superintendent of Police
Some important concepts covered in this novel	 The true meaning of friendship and selflessness. Having friends of opposite gender does not mean they are a couple Anthropology: The study of human societies and cultures and their development Temporary Insanity: In a criminal prosecution, a defence by the accused that he or she was briefly insane at the time the crime was committed and therefore was incapable of knowing the nature his or her alleged criminal act. The love of a mother is very clearly portrayed here. The tribal world has got a new dimension. The tribes are explained in a very innovative way. They have no expectations like us therefore leading them to be happy and contended Human Sacrifice: Humans are sacrificed to God and Goddess in return for a favour

	• The Draught: A really sad and pathetic picture of the tribe is
	presented here as it goes through a phase of draught. There is no
	food and water, animals and people are dying without food and
	water and because of the extreme heat.
	• Love: How Billy sacrifices everything including his parents, wife, child, lifestyle, job, friends, money for the sake of his love Bilasia
	• Immortality: How even after his death Billy becomes immortal by
	staying alive in the hearts and minds of not only his family but also the entire tribe.
	 Magic: This whole novel is revolving around love and magic.
	Magic in healing, magic in curing, magic in death, magic in life.
Main Theme of the	The novel explores man's quest to seek meaning in life, the fickleness of
Story	materialism and the rest of the world's behaviour towards such a person.

	Grammar			
Sl. No.	Topic	Learning Objectives	Learning Outcome	
1.	Correction of Grammatical Errors	Punctuation marks – comma, semi colon, exclamatory mark, full stop, double quotes, hyphen, question mark, apostrophe and Capital letters	Will be able to correct the grammatical error in the sentences and learn the different types of punctuation marks and where to use these marks	
2.	Advertisement Copy	An Advertisement copy is the text used in the advertisement	To draw advertisement for any product in an creative and innovative way	
3.	Interpretation of the Written Notices	Notices in writing are called as written notices	Will be able to decipher any written notices on the boards or the walls and will be able follow these notices	
4.	Dialogue Writing	A dialogue is a literary technique in which writers employ two or more characters to be engaged in conversation with each other.	Will e able to communicate better with proper introduction and conclusion	
5.	Bibliography	The systematic description of books, their authorship, printing, publication, editions etc	Learn to write the reference in a neat and proper way. Standard reference writing skills are learnt	

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GENERAL HINDI

Unit	Topic	Learning Objectives	Learning outcomes

I	qÉkrÉMüÉsÉÏIÉ MüÉurÉ 1. MüoÉÏUSÉxÉ-SÉåWûÉ	*MüoÉÏU MüÉ mÉËUcÉrÉ MüUIÉÉ *pÉÌ£üMüÉsÉ MüÉ mÉËUcÉrÉ SåIÉÉ *ÌIÉaÉÑïhÉ MüÉurÉkÉÉUÉ Måü MüÌuÉrÉÉåÇ MüÉ mÉËUcÉrÉ *aÉÑ Måü qÉWûiuÉ MüÉ uÉhÉïIÉ *mÉÉåjÉÏ mÉRûIÉå xÉå MüÉåD pÉrÉ IÉWûÏÇ	*MüluÉ mÉËUcÉrÉ eÉÉIÉiÉå WæÇû *ÌWûISÏ xÉÉÌWûirÉ qÉåÇ MüÉsÉ luÉpÉeÉIÉ xÉqoÉIKÉ eÉÉIÉMüÉUÏ ÍqÉsÉiÉÏ WæÇû *ÌIÉaÉÑïhÉ pÉÌ£ü MüÉ eÉÉIÉiÉåå WæûÇ * xÉåuÉÉ qÉIÉÉåpÉÉuÉ xÉÏZÉiÉå WæÇû * NûÉ§É ÍzɤÉÉ MüÐ qÉWûiuÉ xÉqÉfÉiÉå WÇæû
	2. xÉÔUSÉxÉ-pÉëqÉU aÉÏiÉ mÉS	* xÉÔUSÉxÉ MüÉ mÉËUcÉrÉ SåIÉÉ *xÉÔUSÉxÉ pÉÌ£üMüÉsÉ Måü Mü×whÉ MüÉurÉkÉÉUÉ MüÉ AIÉqÉÉåsÉ U¦É Wæû * Mü×whÉ Måü oÉÉsrÉMüÉsÉ MüÐ qÉkÉÑU xqÉ×ÌiÉrÉÉåÇ MüÐ cÉcÉÉï MüUIÉÉ *aÉÉåÌmÉrÉÉÆ E¬uÉ xÉå Mü×whÉ Måü mÉëÌiÉ AmÉIÉå mÉëåqÉ uÉhÉïIÉ MüUIÉÏ Wæû	eÉÉIÉiÉå WæÇû * MüxwhÉ MüÉ qÉWûiuÉ AÉæU AkÉqÉï Måü oÉÉUå qÉåÇ eÉÉIÉiÉå WæÇû *MüxwhÉ Måü oÉÉsÉsÉÏSÉÉAÉåÇ MüÉå eÉÉIÉiÉåÇ WæÇû
	3. iÉÑsÉxÉÏSÉxÉ- MüÌuÉiÉÉuÉsÉÏ	* iÉÑsÉxÉÏSÉxÉ MüÉ mÉËUcÉrÉ MüUIÉÉ *oÉÉSÉMÜÉÇQÛ MÜÉ mÉËUcÉrÉ *ArÉÉåkrÉMÜÉÇQÛ MÜÉ uÉhÉïIÉ *AUhrÉMÜÉÇQÛ MÜÉ uÉhÉïIÉ *MÜÌUÉIÉÉUÉSÉÏ MÜÉ uÉhÉïIÉ MÜUIÉÉ	*MüluÉ mÉËUcÉrÉ eÉÉIÉiÉå WæÇû *´ÉÏ UÉqÉ Måü oÉÉsÉsÉÏSÉÉ eÉIÉiÉåÇ WæÇû *´ÉÏ UÉqÉ Måü irÉÉaÉ- pÉÉuÉ eÉÉIÉiÉåÇ WæÇû *MüÂhÉÉ pÉÉUÉ xÉÏZÉIÉå WæÇû *WûIÉÑqÉÉIÉ MüÉ mÉUÉ¢üqÉ eÉÉIÉiÉå WæÇû
	4. qÉÏUÉoÉÉD- mÉSÉuÉsÉÏ	*sÉåÎZÉMüÉ MüÉ mÉËUcÉrÉ SåIÉÉ *qÉÏUoÉÉD AmÉIÉÏ ÌmÉërÉiÉqÉ Måü SzÉïIÉ Måü ÍsÉL iÉUxiÉÏ Wæû *qÉÏUÉoÉÉD Måü AIÉÑxÉÉU qÉIÉÑwrÉ eÉIqÉ oÉÉU- oÉÉU IÉWûÏÇ ÍqÉSÉÉ MüUIÉÉ	*MüuÉlrɧÉÏ mÉËUcÉrÉ eÉÉIÉiÉå WæÇ *MüxwhÉ pÉÌ£ü Måü oÉÉUå qÉåÇ eÉÉIÉiÉå WæûÇ *qÉIÉÑwrÉ eÉIqÉ xÉuÉï'Éå¹ qÉÉIÉiÉå WæÇû
П	AÉkÉÑÌIÉMü MüÌuÉiÉÉ 1. sÉå cÉsÉ uÉWûÉÆ	*eÉrÉzÉÇMüU mÉëxÉÉS MüÉ mÉËUcÉrÉ SålÉÉ *CxÉ MüÌuÉiÉÉ qÉåÇ xÉÇxÉÉU MüÐ	*MüluÉ MüÉ mÉËUcÉrÉ eÉÉIÉiÉå WæûÇ *xÉÇbÉwÉïqÉrÉ eÉÏuÉIÉ xÉå qÉÑ£ü WûÉåIÉÉ cÉÉWûiÉåÇ

pÉÑsÉuÉÉ SåMüU	ÌuÉwÉqÉiÉÉAÉåÇ AÉæU MüOÒûiÉÉAÉåÇ xÉå ¤ÉÑoS WûÉåMüU ÌMüxÉÏ AlrÉ sÉÉåMü qÉåÇ eÉÉIÉå AÉiÉÑU Wæû *eÉWûÉÆ 'ÉqÉ Måü mɶÉÉiÉ ÌuÉ 'ÉgÉ mÉëÉmiÉ Wæû MüÌuÉ ExÉ sÉÉåMü qÉåÇ eÉÉIÉÉ cÉÉWûiÉå WæÇû	WæÇû * xÉÑMüqÉrÉ eÉÏuÉIÉ MüUIÉÉ xÉÏZÉIÉå WæÇû
2. oÉÉSsÉ UÉaÉ	*xÉÔrÉïMüÉÇiÉ ÌŞÉmÉÉPûÏ ÌIÉUÉSÉÉ MÜÉ MĚËUCÉRÉ SåIÉÉ * oÉÉSSÉUÉAÉ MÜÌUÉIÉÉ qÉÅÇ MÉËMÜXÌIÉ MÅÜ xÉÉæMÑüqÉÉrÉï AÉæU mÉÉæÂWÉ SÉÅIÉÉÅÇ ÃMÉÉÅÇ MÜÉ MÉËUCÉRÉ ÍqÉSÉIÉÉ Wæû * oÉÉSèSÉ XÉÅ fÉUIÉÅUÉÉSÉÏ UÉWÉÉÏ MÅÜ MÜÉUHÉ IÉÌSRÉÉÅÇ eÉSÉ pÉU eÉÉIÉÉ Wæû	* MüluÉ MüÉ mÉËUcÉrÉ eÉÉIÉiÉå WæÇû * NûÉ§É mÉëMüxliÉ xÉÉæISrÉï Måü oÉÉUå qÉåÇ eÉÉIÉiÉå WæÇû *mÉÉIÉÏ MüÉ qÉWûiuÉ eÉÉIÉiÉå WæÇû
3. AMüÉsÉ AÉæU ExÉMåü oÉÉS: qÉÉxOûU	* IÉÉaÉÉeÉïIÉ MüÉ mÉËUcÉrÉ MüUIÉÉ * AMüÉsÉ MüÉ uÉhÉïIÉ MÜUIÉÉ *AMÜÉSÉ OÉÉS bÉU MåÜ AÇSU SÉIÉÅ AÉL IÉOÉ bÉUPÉU MÜÐ AÉÆZÉÅ cÉqÉMÜ EPÛÏ *oÉåcÉÉUÉ ÍzɤÉMÜ ÌOÉIÉÉ uÉÅIÉIÉ xÉÅ xMÔÜSÉ MÜÐ mÉBAÉIÉÏ AÉÆU oÉŠÉÅ MÜÐ MÜSRÉÉHÉ MÅÜ ÍSÉL xÉÅUÉMÜ MÜÉ MÜÉQÉ MÜUIÉÅÇ WÆÇÛ	* MüluÉü Måü oÉÉUåû qÉåÇ eÉÉIÉiÉå WæÇû * AMüÉsÉ MüÉ mÉËUhÉÉqÉ MüÉå eÉÉIÉiÉå WæÇû *qÉåWûIÉiÉ MüÉ TüsÉ WûqÉåzÉÉ qÉÏPûÉ WûÉåiÉÉ Wæû *ÍzɤÉMü MüÉ qÉWûiuÉ eÉÉIÉiÉå WæÇû
4. SÕU iÉÉUÉ : pÉÔsÉ- aÉsÉiÉÏ	*qÉÑÌ£üoÉÉåkÉ MÜÉ mÉËUcÉrÉ MÜUIÉÉ *SÕU iÉÉUÉ zÉÔIrÉ Måü ìuÉxiÉÉU qÉåÇ cÉsÉiÉÉ AÉæU mÉëirÉåMü EU qÉåÇ ÍNûmÉÉ WÒûAÉ Wæû *pÉÔSÉ aÉSÉIÉÏ ÎeÉUWûuÉZIÉU mÉWûIÉMÜU oÉûPûûiÉÏ AÉæU CxÉxÉå SÉÉåaÉ MÜÉÆMÉ EPûIÉå Wæû	*MüÌuÉ MüÉ mÉËUcÉrÉ eÉÉIÉiÉå WæÇû *xÉx̹MüiÉÉï MüÉ qÉWûiuÉ eÉÉIÉiÉå Wæû *aÉsÉiÉÏ xÉå oÉcÉIÉÉ cÉÉWûiÉå WæÇû
5. MüqÉUå MüÉ SÉIÉuÉ	*MåüSÉUIÉÉJÉ ÍxÉÇWû MüÉ mÉËUcÉrÉ SåIÉÉ *MüqÉUå MüÉ SÉIÉuÉ xÉå QûU IÉWûÏÇ qÉaÉU ExÉå SåZÉÉ IÉWûÏÇ eÉÉIÉÉ	*MüluÉ mÉËUcÉrÉ eÉÉIÉiÉåÇ WæÇû *ÌIÉQûU xÉå eÉÏIÉÉ cÉÉWûiÉå WæûÇ

	1		
		*TÔüsÉ ÎZÉsÉiÉå Wæû,irÉÉåWûÉU AÉiÉÉ Wæû,qÉÉæxÉqÉ UÉåeÉ oÉSsÉiÉÉ Wæû	*mÉrÉÉïuÉUhÉ MüÉ mÉËUcÉrÉ ÍqÉsÉiÉÉ Wæû
III	EmÉlrÉÉxÉ	QûÉÆ,zrÉÉqÉ xÉZÉÉ zrÉÉqÉ MüÉ mÉËUcÉrÉ	EmÉlrÉÉxÉMüÉU MüÉ mÉËUcÉrÉ eÉÉIÉÉiÉå WæÇû
&	AmÉuÉÉS	SålÉÉ *AlÉÑUÉaÉ Måü xÉÇaÉwÉïqÉrÉ eÉïuÉlÉ MüÉ	
IV		mÉËUcÉrÉ SålÉÉ *oÉÔQåû cÉÉåmÉQåû MüÉ mÉËUcÉrÉ MüUlÉÉ	WûqÉåzÉÉ qÉÏPûÉ WûÉåiÉÉ Wæû
		*AIÉÑUÉaÉ qÉåWûlÉiÉ MüUMåü QûÉÆYOûU oÉIÉiÉå,oÉÏÌuÉ oÉŠå WûÉåiÉåÇ WæÇû,xÉÉjÉ- xÉÉjÉ oÉWÒûiÉ mÉæxÉå pÉÏ MüÉqÉÉiÉå WæÇû qÉaÉU EIÉMåü qÉIÉ qÉåÇ ZÉÑZÉÏ IÉWûÏÇ Wæû	*mÉËU'ÉqÉ xÉå AÉSqÉÏ AÉqÉÏU oÉIÉIÉÅ WæÇû *qÉIÉÑwrÉ mÉæxÉå oÉIÉÉIÉå Wæû,mÉæxÉå qÉIÉÑwrÉ MüÉå IÉWûÏÇ oÉIÉÉIÉå WæÇû
		*AlÉÑUÉaÉ AÇIÉ qÉåÇ mɶÉÉIÉÉMÉ MÜUIÉå WÒûL AmÉIÉå mÉÑUÉIÉå SÉåxiÉ AÌIÉSÉxÉCÉSåuÉ Måü mÉÉxÉ eÉÉMÜU uÉWûÏ UWûIÉÉ CÉÉWûIÉÉ Wæû	*SÉåxiÉ WûÏ AÉmÉiÉoÉÉIkÉuÉ Wæû

KONKANI

WÀIPï	«µÀAiÀiï	² PÁàZÉÆ GzÉÝñï / ±ÉªÉÇmï	²PÁàZÉÆ ¥Àæw¥sÀ¼ï
1	¸ÁPÁëvÁÌgï	DªÀiÁÑöåftÂAiÉÄAvï PÀ¸À¯É PÀµïÖ¸ÀAPÀµïÖDAiÀiÁèöågï¬Ä D«Ä ºÁ¸ÉÆ£ï ºÁ¸ÉÆ£ïgÁªÁdAiÀiï. fêÀ£ÁAvï "sÀAiÀÄ©üÃvïeÁAªïÌ £ÀeÉÆ.	JPÁ jwazsÀ£ÁvÀäPï ¸ÀPÀvï ªÁZÁàöåAxÀAAiÀiï ºÁqÀÄAPï » PÀ«vÁ AiÀıÀ¹é eÁvÁ.
2	^a ÀÄÄPÁgï¸Àgï ["] sÁgÀvÁZÉ ¥ÀæeÉ	"sÁgÀvï ªÀiÁvÉZÉÆ ªÉÆÃUï, "sÁgÀwÃAiÀiï ¯ÉÆPÁA ªÀÄzsÉA ªÉÇA¥ÀÄ£ï, wZÉgÀPÀëuïPÀaðAdªÁ"ÁÝjCªÀiÁ ¸ÀªÁðAaeÁªÁ߸Á ªÀÄí¼ÉîA aAvÁ¥ïCIAªïÌ.	"sÁgÀvï ªÀiÁvÉxÀAAiÀiï, D¤ wZÉSÁwgïDªÀiÁÑSÁwgï ªÁªÀÅgÁÑ ¸ÉÆeÉgÁAxÀAAiÀiï JPÁ jwZÉA "sÀQÛ¥Àuï ºÁqÀÄAPï » PÀ«vÁ ¸ÁzïåPÀvÁð.
3	"sÁgÀwÃAiÀiï D«Ä	DªÉÄÑA ªÀÄzsÉAJPÀémïZÀqÉÆAªïÌ G-ÉÆ ¢AªÉÇÑ GzÉÝñï	D«Ä¸ÀPÀÌqï ªÉªÉUÉîPÁ¯ÉwZÉAzsÀªÀÄðZÉvÀjà D«Ä ¨sÁgÀwÃAiÀiï ªÀÄí¼ÉîA aAvÁ¥ïQ¯ÁðvÁ.
4	ZÁgï ¢Ã¸ï	f«vï ¥sÀPÀvïZÁgï ¢¸ÁZÉA. ºÁ¸ÉÆ£ï ªÉÆUÁ£ïfAiÉÄAªïÌ	¥ÀAiÉÄêzÀªÀèvï £ÁAªï ºÁZÁå ¥ÁmÁèöå£ï ªÀZÁ£Á¸ÁÛA, ¥É-ÁåPï ¸ÀAvÉÆ¸ï

		²PÉÆÑ GzÉÝñï	^a ÁAmÉÆÑZïRgÉÆGzÉÝñïeÁAiÀÄÓAiÀiï ^a ÀÄítÄ£ï PÀ¼ÉÆ£ï AiÉÄvÁ.
5	vÁå ¸ÀévÀAvÁæZÁå «±ÉªÁ gÁeÁAvï	DªÀiÁÑöå ¥ÀĪÀðeÁA¤ ¸À¥ÉÚ¯ÉÆèzÉñï PÀ¸ÉÆ D¸ï¯ÉÆè ªÀÄí¼ÉîA aAvÁ¥ï ¢¸ÁÛ	¥ÀĪÀðeÁA¤ADªÀiÁÌA ¢¯ÉèA¸ÀévÀAvïæ D«Ä vÁAa ¸Àé¥ÁÚAeÁåjPÀgÀÄAPïG¥ÀAiÉÆÃUÀÄìAPï £ÁA ªÀÄítÄ£ï PÀ¼ÁÛ.
6	«avïæ ¥sÀgÁäuï	n¥ÀÄàZÁ PÁ¼Áa PÀÆægÀvÁ, ¥sÀªÀiÁðuÁA ¢AªÁÑöåAvïzÁSÉÆA«Ñ «avÀævÁ ¢¸ÉÆ£ïAiÉÄvÁ.	n¥ÀÄàZÁå PÁ¼ÁZÉA avÀæuï PÀ¼ÁÛ. ¤wZÁå ¤"Á£ïC£ÁßöåAiÀiïeÁAiÀiÁßAªÀÄí¼ÉA¬ÄÃ PÀ½vï eÁvÁ.
7	gÁµÀÖçlvÁ ªÀÄítÄ£ÁPÁvï 'ªÉÄ£ïD¥sï ¢ «Ä¯ÉäAiÀĪÀiï'	UÁA¢üÃfa ªÀí¼ÀPï, zÀArÃAiÀiÁvÁæZÉavÀæuï ªÀĺÀvÁäUÁA¢üÃfZɸÀ¥Àuï	UÁA¢üÃfQvÁåPï ¥sÀPÀvï ªÀĺÁvÁä £ÀíAiÀiï, §UÁgï 'ªÉÄ£ïD¥sï ¢ «Ä¯ÉäAiÀĪÀiï' ªÀÄítÄ£ï PÀ¼ÁÛ.
8	¸ÀÄQÛ ["] sÀjÛ	f«vÁAwè ¸ÀÄQÛ-"sÀjÛ ±Á¹évï £ÀÍAiÀiï ªÀÄÍuÉÆ£ïzÁPÉÆAªÉÇÑ	PÀµïÖDAiÀiÁèöåG¥ÁæAvï¸ÀAvÉÆ¸ï ©®Ä̯ï D¸Á ªÀÄítÄ£ï PÀ¼ÁÛ. «Äí£ÀvïPɯÁågï ©®Ä̯ï¸ÀÄSï¯Á¨ÁÛ ªÀÄítÄ£ï PÀ¼ÁÛ.
9	ªÉÄjæQæ¸Àä¸ïqÁår	¥ÁwÌfuÉåxÁªïß §gÁåfuÉåPï §zÁèeÉ. £ÁA vÀgï D«Ä DªÀiÁÌAZï ¥sÀlªïßD¸ÁÛAªï	¥ÁwÌftÂAiÉÄxÁªïß §gÁåfuÉåPï §zÀÄèAZÉPÀµïÖ D¤ vÁZÉG¥ÁæAvïeÁAªÉÇѸÀAvÉÆ¸ï ªÁ vÁZÉxÁªïß ªÉÄ½Ñ vÀȦÛQvÉA ªÀÄítÄ£ï PÀ¼ÁÛ.
10	£ÁIPï «±ÉAwZÉ "s绕 gÉÆfPïPÁeÁgï	ZÁ¥sÁæZÁå £ÁIPÁaVgÉøïÛPÁAiÀiï, C®APÁgï, «£Áå¸ï, DzsÀĤPï £ÁIPïPÀ⁻Éa ªÀí¼ÀPï	GvÁæAaVgÉøïÛPÁAiÀiï,¸ÀA¨sÁµÀuÁAvï §¼ï D¤ DªÀiÁÑöå ¸ÀA¸ÀÌøvÉZÉASÁ±É¯ÉA¥Àuï ¢¸ÁÛ.

<u>INTERNATIONAL TRADE AND FINANCE - I</u>

Unit	Topics	Learning Objectives	Learning Outcome
1	Introduction	To study	Outline the
		International trade	 Meaning and
			distinguishing features
		 To study Theory of 	of International trade.
		Comparative cost	 Significance of
			International trade.
		 To study Factor 	 Advantages and
		endowment theory	disadvantages of IT
			 Comparative cost
			theory.
			 Assumptions and

		Criticisms of comparative cost theory • Factor price equalization. • Assumptions of HO theory. • Merits of HO theory • Criticism of HO theory.
2 Terms of Trade	 To understand terms of trade To study gains from trade 	Outline the • Meaning of terms of trade. • Factors affecting terms of trade. • Concept of terms of trade. • Meaning of gains from trade. • Gains from the trade. • Static and dynamic gains from trade. • Factors determining the gains from trade.
3 Trade Policy and Trade Barriers	 To know free trade policy. To study Protection policy. To study tariffs. To study quotas. To study Exchange control 	Outline the Meaning of free trade. Arguments for and arguments against free trade. Meaning of protection. Argument for and argument against protection. Meaning of tariffs Classification of tariffs. Effects of tariffs. Meaning of Quotas. Classification of quotas. Effects of quotas. Effects of quotas. Meaning of exchange control. Methods of exchange control.
4 Balance of Payments	To study about	Outline the • Meaning of balance of

		To know disequilibrium in the balance of payment.	 payment. Components of balance of payment. Balance of trade and balance of payment. Importance of balance of payment. Disequilibrium in the balance of payment. Kinds of disequilibrium in the balance of payment. Causes for disequilibrium in the balance of payment. Methods of correcting disequilibrium in the balance of payments.
5	International Economic	 To study International Economic Legislation. To know the European Union. To study the World trade organization. 	Outlining the Meaning of Economic integration. Forms of Economic integration. Advantage and disadvantage of economic integration. Meaning and origin of European Union. Objectives. Organization. Working and achievements of European Union Meaning and origin of WTO. Objectives. Organization. Achievements and challenges of WTO.

FINANCIAL ACCOUNTING- III

Unit	Topic	Learning Objectives	Learning Objectives
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1 Partnership • To understan	d the • Understood the
Accounts: meaning of	meaning of
Admission of 'Partner', 'Fin	_
a Partner 'Partnership	· · · · · · · · · · · · · · · · · · ·
• To study the	Studied the
meaning of	meaning of
Admission of	
Partner.	Partner.
• To know the	effect • Came to know the
of Admission	
Partnership F	
• To learn the l	-
which will ef	
during the	during the
Admission of	
Partner i.e, S.	
Ratio and Ne	
Profit Sharing	
and its calcul	-
To understan	
adjustments t	
made during	
Admission of	
Partner.	Partner.
• To know the	Known the meaning
meaning of	of Revaluation of
Revaluation	
assets and rev	
the assets du	
Admission.	Learnt the Goodwill
• Learning the	treatment while
Goodwill trea	
while admitti	C
new partner.	Preparing of
Preparation of	_ _ _ _ _ _ _
Revaluation a	
Partners Cap	-
and Balance	Sheet after admission.
after admission	on.
2 Partnership • To understan	d the • Understood the
Accounts: meaning of	meaning of
Retirement of Retirement as	
a Partner effect of Reti	
in partnership	o firm. in partnership firm.
• To learn the	
which will ef	
during the	during the
Admission of	
Partner i.e, G	· · · · · · · · · · · · · · · · · · ·
Ratio and Ne	
Profit Sharing	g Ratio Profit Sharing Ratio

	T	1'4. 1 1 4'	12/ 1 1 /2
		 and its calculations Revaluation of assets during Retirement. Learning the Goodwill treatment while retiring the existing partner. Preparation of Revaluation a/c, Partners Capital a/c and Balance Sheet after Retirement. 	 and its calculations Revaluating the assets during Retirement. Learnt the Goodwill treatment while retiring the existing partner. Preparing of Revaluation a/c, Partners Capital a/c and Balance Sheet after Retirement.
3	Partnership Accounts: Admission cum Retirement	 Analyzing the meaning of Admission and Retirement. Studying the treatment of Goodwill under Retirement and Admission. Preparation of Revaluation a/c, Partners Capital a/c and Balance Sheet. 	 Analyzing the meaning of Admission and Retirement. Studying the treatment of Goodwill under Retirement and Admission. Preparation of Revaluation a/c, Partners Capital a/c and Balance Sheet.
4	Partnership Accounts: Death of a Partner, Joint Life Policy and Individual Policies.	 To understand the concept of death of partner. To learn the adjustments to be made while preparing accounts after the effect of Death. Learn to prepare Joint Life Policy Account and Joint Policy Reserve Account. Learn to settle the amount belongs to deceased partners and preparation of Executors accounts. 	 Understood the concept of death of partner. Were able to learn the adjustments to be made while preparing accounts after the effect of Death. Were able to prepare Joint Life Policy Account and Joint Policy Reserve Account. Were able to prepare Executor's accounts.
5	Partnership Accounts: Dissolution of Partnership Firms	 To understand the concept of Dissolution of firm. Learn to prepare Accounts under 	 Understood the concept of Dissolution of firm. Were able to prepare Accounts under

		simple dissolution.	simple dissolution.
6	Partnership	 To understand the 	 Understood the
	Accounts:	concept of sale of	concept of sale of
	Sale of	Firm.	Firm.
	Partnership	 Learn to prepare 	 Were able to prepare
	Firm and	accounts in case of	accounts in case of
	Piece Meal	Sale of partnership	Sale of partnership
	distribution of	firm.	firm.
	cash	 To prepare the 	• Were to prepare the
		Statement showing	Statement showing
		distribution of Cash.	distribution of Cash.

COST AND MANAGEMENT ACCOUNTING - I

Unit	Topic	Learning Objectives	Learning Outcomes
1.	Basic Concepts	 To understand the concepts of Cost, Costing, Cost Accounting, Cost Accountancy and Management Accounting. To know the objectives of cost accounting. To understand the meaning and Limitations of Financial Accounting. To Analyze the Relationship between Cost Accounting and Financial Accounting. To Understand the Advantages of Cost Accounting. To Know the Systems, Methods and Techniques of Cost Accounting. 	 Know the Meaning of Cost, Costing, Cost Accounting, Cost Accountancy and Management Accounting. Understand the Objectives of cost accounting. Differentiate between Cost Accounting and Financial Accounting. Assess various systems, methods and techniques of Cost Accounting.
2.	Introduction of Costing System	 To know the concept of Cost unit and Cost centre. To classify the cost on the basis of elements, functions and behaviour. 	 Differentiate between cost unit and cost centre. Classify the cost on various basis.
3.	Cost Sheet	• To know the various	 Identify expenses

		 overheads. To prepare Cost sheet. To know the concept of Tenders and Quotations. To prepare estimated cost sheet. 	as factory, office, administration, selling and distribution. • Solve problems on Cost sheet. • State the meaning of tenders and quotations and prepare estimated cost sheet.
4.	Material Control	 To know the meaning and objectives of material control To analyse different types of Purchasing i.e. Centralized and De centralized Purchasing. To analyse the procedure of Purchase. To know the meaning and types of Stores. To assess the meaning and techniques (i.e. fixation of stock level, EOQ, ABC Analysis) of Inventory Control. To understand the concept of Periodical and Coninuous stock verification with its merits. To Solve problems on Stock levels, EOQ and Bincard. 	 Learn the concept of Material control and Purchase of materials. Analyse the concept of Stores control, Inventory control and Stock verification. Solve the sums on Stock levels, EOQ and Bin card.
5.	Pricing of Material Issues	 To understand the concept of pricing of material issues. To solve problems on FIFO and Weighted average methods. 	 Know the pricing material issues under FIFO and Weighted average methods. To prepare stores ledger account under FIFO & Weighted average methods.
6.	Labour	 To know Concept of Direct and Indirect labour. To understand the 	 Differentiate between Direct and Indirect labour. Know the various

and types of time keeping and time book booking.	ethods of time eping and time oking.
of idle time, over time and Labour turnover. • To understand different systems of wage payment i.e. Time wage, Piece rate, Taylor's differential piece rate system, Halsey's Incentives plan and Rowan's	nalyse the ncepts of idle ne, over time and bour turn over. nderstand the ncepts and solve oblems on ferent system of age payment.
Incentive plan.	

BUSINESS TAXATION –I

Unit	Topic	Learning Objectives	Learning Outcomes
1	Introduction	To provide basic of taxation.	• Understood the meaning of assesses A.Y, P.Y, Income.
		To understand about agricultural income.	 Understood about agricultural income its valuation e.g. agricultural & non- agricultural income.
		To understand about PAN.	• Understood the concept of PAN & usefulness in greed & applied for PAN.
			• Understood the tax ban & tax stabs & the tax notes.
2	Residential status	To understand the meaning of resident, ordinary resident, not ordinary resident.	To identify the residential status of individual i.e, OR, NOR, NR.
		Determination of residential status of	• To find out the residential status of

		 To understand scope of total income (incidence of tax). 	individual based on rules laid by income tax dept.
3	Tax free income U/S 10	 To study about Indian income, foreign income, deemed income. To compute total income based on residential status of individual. To compute taxable gratuity covered under the act 79 and not covered under the act of gratuity. To compute taxable converted pension when receiving gratuity and not receiving gratuity To compute taxable leave encashment To compute taxable HRA To provide knowledge on law travel concise, voluntary retirement. 	 They learnt to differentiate the Indian income, foreign income and deemed. Learnt to compute the problems on incidence of tax liab. Understood and learnt to compute. Taxable gratuity Taxable converted pension Taxable leave encashment Taxable HRA
4	Income from salary	To understand the meaning of salary, meaning of allowances of perquisites and valuation of perquisite	Understand the concept of salary, its meaning and characteristics
5	Computation of taxable salary	 To differentiate taxable and tax-free perquisite To understand ded o/s 16 To understand and learn provident funds and its provisions 	 Understood the concept of perquisites and their valuation Understood the difference between taxable and tax free perquisites Understood ded U/S

	16 and their implementation
• To learn ded U/S 80C, 80CCC, 80CCD, 80CCE, 80CCG, 80D and 80E	 Understood the provisions of provident fund
To compute income from salary	 Understood ded U/S 80C and problems relating to ded U/S 80C Understood the problems of income from salaries and taxable salary

COMPUTER APPLICATION - I

Unit	Торіс	Learning objectives	Learning outcomes
1	History and generation of computers, functional units, characteristics of computers, classification, applications of computers, data representation, text codes, data processing concepts, system software, application software, computer languages, compilers, interpreters, assemblers, operating system: functions, dos, windows, and various commands under DOS.	 Recall and recognise the applications of computers Explain data processing concepts. Identify the applications of computers Understand the functional units of Computers 	 To know the importance of computers. Explain the various commands under DOS Define Interpreters Understand the applications of computers
2	2. Office Automation: Word, Excel and Power point presentation.	 Recall and recognise the importance of Office Automation. Use word to make tables having rows and columns Identify the uses of Excel 	 Use word in day to today life Identify the uses of word Know the importance and excel Use the ppt to make presentation

		Use Power point presentation to do presentation	
3	Practical: DOS commands, Word, Spread Sheet Exercise, Presentation.	 Recall and recognise the DOS commands Know the importance of spread sheet 	Understand importance of spread sheetUse DOS commands
		 Use presentation to represent data in meaningful ways. Identify different dos products 	Know the uses of spread sheetUse word in day today life

IV SEMESTER

GENERAL PROFICIENCY AND COMMUNICATIVE ENGLISH

Name of the Novel	The Importance of being Earnest	
Name of the Author	Oscar Wilde	
Details of the Author	 Irish Writer Birth place- Dublin 1854-1900 Important Books- Salome, Queensberry Family, Comedies of society, The importance of being Earnest 	
Theme of the story		

	messages, while others foresaw the modern consensus that it was the culmination of Wilde's artistic career so far	
Important Characters	 John (Earnest/Jack) Worthing Algernon Moncrieff Gwendolen Fairfax Cecily Cardew Lady Bracknell Miss. Prism Rev. Canon Chasuble Lane Merriman 	
Some important concepts covered in this novel	 Bunburying Satire of society Triviality Victorian Society Value of Marriage Hypocrisy Death Love 	
Main Theme of the Story	The aristocratic Victorians valued duty and respectability above all else. <i>Earnestness</i> — a determined and serious desire to do the correct thing — was at the top of the code of conduct. Appearance was everything, and style was much more important than substance. So, while a person could lead a secret life, carry on affairs within marriage or have children outside of wedlock, society would look the other way as long as the appearance of propriety was maintained. For this reason, Wilde questions whether the more important or serious issues of the day are overlooked in favor of trivial concerns about appearance	

Grammar				
Topic	Learning Outcome			
Report Writing	A report is an account of something that is seen, observed or done	To draft an report in the right manner with the correct content and specified format		
Essay Writing	An essay is a piece of writing, usually from an author's personal point of view. Essays are nonfictional but often subjective; while	To write an structured Essay in any given topic .Students will learn to write in a creative and elaborative way		

	expository, they can also include narrative	
Job Application	A <u>letter</u> or <u>form</u> containing details of your <u>qualifications</u> , <u>skills</u> , <u>experience</u> , etc. that you <u>send</u> to an <u>organization</u> when you are <u>applying</u> for a <u>job</u> with them.	To draft an job application
Curriculum Vitae	A brief account of a person's education, qualifications, and previous occupations, typically sent with a job application.	To draft an CV with all the required details and information in the prescribed manner.

<u>Pˣ˧qÀ</u>

CzsÁåAiÀÄ	«μÀAiÀÄ	PÀ°PÁ GzÉÝñÀ	G¥ÀAiÉÆÃU
1.	¸ÀAUÀvÀ	¥Àæ¸ÀÄÛvÀ	«zÁåyðUÀ¼ÀÄ
		¸ÀªÀiÁdzÀ°è	w½AiÀÄ®Ä
		ÄAUÀwUÀ¼À£ÀÄß	gÁªÀÄPÀȵÀÚ
		w½AiÀÄ®Ä	±Á¹ÛçUÀ¼À §UÉÎ
			w½AiÀÄ®Ä
2.	°ÉƼÉUÀ¼À ªÀÄÆ®PÀ	°ÉƼÉUÀ¼À	PÀ£ÁðlPÀzÀ
	PÀ£ÁðIPÀ	aÀİÀvÀé	°ÉƼÉUÀ¼À
		w½AiÀÄ®Ä	aÀİÀvÀé
			«zÁåyðUÀ¼ÀÄ
			w½AiÀÄ®Ä
3.	aÀiË®åUÀ¼À£ÀßgÀ¸ÀÄvÁÛ	aÀiË®åUÀ¼ÀÄ	aÀiË®åŲÀ¼ÀÄ Cz
		CzÀQÌgÀĪÀ "É-É	¥ÀæAiÉÆÃd£ÀU
4.	vÁ¼ÀªÀÄzÀÝ⁻É JA§	AiÀÄPÀëUÁ£À,	¥Àæ¸ÀÄÛvÀ .
	aÀiÁw£À PÀ⁻É	vÁ¼ÀªÀÄzÀÝ-É	AiÀÄPÀëUÁ£À £
		CzÀgÀ ªÀiË®å	°ÉÆÃVzÉ DzÀgÉ
		«zÁåyðUÀ¼ÀÄ	CzÀgÀ ªÀİÀyÀé
		w½AiÀÄ®Ä	«zÁåyðUÀ½UÉ
			w½¸ÀÄaÀÅzÀÄ
5.	PÀtở£À C¥Àà	°Á¸Àå¥Àæ¸ÀAUÀ	ľ°Á¸Àå
			¥Àæ¸ÀAŲÀªÀ£ÀÄ
			«zÁåyðUÀ½UÉ
			w ¹ /2¸ÀÄ ^a ÀÅzÀÄ

6.	QæAiÀiÁvÀäPÀ PÀ£ÀßqÀ	PÀ£ÀßqÀzÀ "sÁµÉAiÀİèAiÀÄ ««zsÀ «zÀUÀ¼À ¥ÀjZÀAiÀÄ	QæAiÀiÁvÀPÀ PÀ£ÀßqÀ zÀ §UÉÍ «zÁåyðUÀ½UÉ w½¸ÀĪÀÅzÀÄ
7.	PÀ£ÀßqÀzÀ ¸ÀªÀiÁ£ÁxÀðPÀ ¥ÀzÀUÀ¼ÀÄ	¸ÀªÀiÁ£ÁxÀðPÀ ¥ÀzÀUÀ¼ÀÄ	¥Àæ±ÁAvï ªÀiÁqÀ §gÉzÀ¸ÀªÀiÁ£Áx ¥ÀzÀUÀ¼ÀÄ EzÀ£ÀÄß «zÁåyðUÀ½UÉ w¼ CzÀgÀ ªÀİÀvÀé «ªÀj¸ÀĪÀÅzÀÄ

GENERAL HINDI

Unit	Торіс	Learning Objectives	Learning outcomes
I	IÉÉOûMü U¤ÉÉoÉÇSIÉ	*WûËUMxwhÉ mÉëåqÉÏ MüÉ mÉËUcÉrÉ MüUIÉÉ *IÉÉOûMü MüÉ E°uÉ AÉæU ÌuÉMüÉxÉ MüÉ mÉËUcÉrÉ SåIÉÉ * mÉɧÉ-mÉËUcÉrÉ MüUIÉÉ	*IÉÉOûMüMüÉU MüÉü mÉËUcÉrÉ eÉÉIÉiÉå WæÇû *IÉÉOûMü xÉqoÉIkÉÏ eÉÉIÉMüÉUÏ ÍqÉsÉiÉÏ WæÇû *xÉpÉÏ mÉÉ§É eÉÉIÉiÉå WæûÇ
		*IÉÉOûMü MüÉ xÉÇͤÉmiÉ MüjÉÉIÉMü *IÉÉOûMü Måü MÑüNû bÉOûIÉÉAÉåÇ MüÉå xÉqÉfÉÉIÉÉ	*LåÌiÉWûÉÍxÉMü IÉÉOûMü eÉÉIÉiÉå WæÇû * AÍpÉIÉrÉ MüUIÉÉ xÉÏZÉiÉå WæÇû
		*U¤ÉÉoÉÇSIÉ MüÉ uÉhÉïIÉ MüUIÉÉ *UÉeÉÉ ÌuÉ¢üqÉÉÌSirÉ MüÉ mÉËUcÉrÉ SåIÉÉ *eÉuÉÉWûUoÉÉD AÉæU MüqÉïuÉiÉÏ MüÐ uÉÏUIÉÉ MüÉ uÉhÉïIÉ *WÒûqÉÉrÉÔÆ MüÐ xÉÉWûrÉiÉÉ MüÉ uÉhÉïIÉ	* NûÉ§É U¤ÉÉoÉÇSIÉ MÜÉ qÉWûiuÉ eÉÉIÉiÉå WÇæû *ÌuÉsÉÉÍxÉiÉÉ eÉÉIÉiÉåÇ WæÇû *x§ÉÏ zÉÌ£ü eÉÉIÉiÉå WæÇû *pÉëiÉ×mÉëåqÉ xÉÏMüiÉå WæÇû
II	urÉÉMüUhÉ MüÉrÉÉïsÉrÉ mɧÉ sÉåZÉIÉ	*mÉËUmɧÉ,MüÉrÉÉïsÉrÉ ¥ÉÉmÉIÉ,ÍzÉMüÉrÉiÉÏ mɧÉ,AIÉÑxqÉÉUMü mɧÉ ÍsÉZÉuÉÉIÉÉ *ÌWûISÏ qÉåÇ aɱÉÇzÉ sÉåZÉ ÍsÉZÉIÉÉ	*NûÉ§É mÉ§É ÍSÉZÉIÉÉ eÉÉIÉiÉåÇ WæÇû *aɱÉÇzÉ mÉRûMüU E"ÉU ÍSÉZÉIÉÉ xÉÏZÉIÉå WæÇû
III	pÉåÇOûuÉÉiÉÉï	pÉÇOûuÉÉIÉÉI MÜÉ mÉËUpÉÉwÉ AÉæU ExÉMÜÉ ÌuÉxIÉÉU	*xÉÇSzÉïlÉ qÉåÇ xÉqÉjÉï oÉlÉiÉå WæÇû
	xuÉuÉx"É sÉåZÉIÉ	IÉÉæMüUÏ AÉæU ÌuÉuÉÉWû xqoÉlÍkÉiÉ xuÉuÉx¨É sÉåZÉ ÍsÉZÉuÉÉIÉÉ	xuÉuÉ×¨É sÉåZÉ ÍsÉZÉIÉÉ eÉÉIÉiÉåÇ WæÇû
	xÉÇͤÉmiÉÏMüUhÉ	LMü sÉåZÉ ÍsÉZÉuÉÉIÉÉ	xÉÇͤÉmiÉÏMüUhÉ MüUMåü zÉÏwÉïMü SåIÉÉ eÉÉIÉiÉåÇ

			WæÇû
IV	ÌuÉ¥ÉÉmÉIÉ	ÌuÉ¥ÉÉmÉIÉ MüÉ mÉËUpÉÉwÉÉ AÉæU ExÉMåü pÉåS	ÌuÉ¥ÉÉmÉIÉ –IÉqÉÔIÉÉ iÉærÉÉU MüUIÉÉ eÉÉIÉiÉå WæÇû
	mÉëcÉÉU xÉÉÌWûirÉ	mÉëcÉÉU xÉÉÌWûirÉ MüÉ mÉËUpÉÉwÉÉ AÉæU ExÉMåü pÉåS	ÍpÉì"É mɧÉ,orÉIÉU,AÉæU ÌIÉqÉǧÉhÉ mÉ§É Måü IÉqÉÔIÉÉ iÉærÉÉU MüUIÉÉ eÉÉIÉiÉå WæÇû

KONKANI

WÀIPï	«µÀAiÀiï	²PÁàZÉÆ GzÉÝñï / ±ÉªÉÇmï	²PÁàZÉÆ ¥Àæw¥sÀ¼ï
1	±Évï ¨sÁAUÁæ¼É A	¥ÀæPÀÈvÉa¸ÉÆ"sÁAiÀiï, ¥ÀPÀÈvÉZÉA ªÀgÀÚ£ïzÁPÉÆAªÉÇÑGzÉ Ýñï	¥ÀæPÀÈvÉZÉA "ɼÉA ^a ÁqÉÆ£ïAiÉÄvÁ£ÁvÁPÁ PÀ« RAZÁåjw£ïC®APÁgÁaAGvÁæA UÀÄAvÀÄ£ï¸ÀÄAUÁðgÁAiÀiÁÛ ^a ÀÄítÄ£ï PÀ¼ÁÛ.
2	±ÉvïPÉÆ¸ÁàZ ÉA	¥ÀæPÀÈvÉPï D¤ ¹ÛçÃAiÉÄPï PɯÉèAvÀÄ®£ÁvÀäPï CzsÀåAiÀÄ£ï «²A ªÀiÁºÉvï	vÀÄ®£ÁvÀäPï¸Á»vïå, PÀ«vÁ ªÀAiÀiïæ gÀhļÀPï DªÀiÁÌA PÀ¼ÉÆ£ï AiÉÄvÁ.
3	D£ÁåDPÀAiÀi ï	PÀxÀ£ï, PÀªÀ£ï ªÀÄí¼Áîöågï QvÉA ªÀÄítÄ£ï ºÁåPÀ«vÉAvï ²PÉÆÑ GzÉÝñï D¸Á.	PÉÆPÉÚAvï "sÉÆÃªïC¥ÀÆæ¥ïjwgï ¥À¼ÉÆAªï̪ÉļÁÑöå PÀxÀ£ï PÀªÀ£Á «±ÁåAvïDªÀiÁÌA ªÀiÁºÉvïªÉļÁÛ.
4	PÀtÂêZÉAPÁ eÁgï	¥ÀæPÀÈvÉZÉA ªÀgÀÚ£ï JPÁ PÁeÁj ºÉÆPÉèPï ¸ÀjPÀgÀÄ£ïC®APÁgÁZÉÆ ¨sÀ¥ÀÄÖgïG¥ÀAiÉÆÃUïzÁ PÀAªÉÇÑGzÉÝñï	¥ÀæPÀÈvÉAvïeÁAªÉÇÑ ¸ÀA¨sÀæªÀiïC®APÁgï ¸ÀÄAUÀðgï PÀ¼ÉÆ£ï AiÉÄvÁ.
5	⁻ Á ⁻ Áa ¦qÁ ^a ÀiÁA¬ÄÑ ¦qÁ	°AUïvÁgÀvÀªÀÄå «²A ªÀiÁºÉvïPÀ«vÉ ªÀÄÄPÁAvïæzÁPÉÆªïß ¢AªÉÇÑ GzÉÝñï	¸ÀÆPïëöä «µÀAiÀiï, ºÁ¸Àå¨sÀjvïvÀjÃ, UÀA©üÃgïjw£ï ªÀÄwPï §¸ÁÛ.
6	¸ÁA¥ÀæzÁ¬Ä Pï ¥ÀzÁA	PÉÆAQÚ¸ÀA¸ÀÌøvÉa ^a Àí¼ÀPï, eÁ£À¥Àzï ¸Á»vÁåa ^a ÀiÁºÉvï ¢AªÉÇÑ GzÉÝñï ^o ÁAvÀÄ£ïCmÁ¥ÀÄ£ï C¸Á.	UÉæÃ¸ïÛeÁ£À¥Àzï¸Á»vÁåa gÀhļÀPï DªÀiÁÌA ¯Á"sÁÛ.

7	ªÀiÁtÄÌ⁻ ÉA	JPÉ DªÀAiÀiïÌ "sÉÆUÉÑPÀµïÖ, ¸ÀAWÀµïð ªÀåPïÛPÀaðjÃvï ºÁAvÀÄ£ï ¢¸ÉÆ£ïAiÉÄvÁvï.	«Ä°ljfêÀ£Á «µÀAiÀÄAvïvÁAZÁPÀÄmÁäZÁ ¥ÀjUÀvÉ «µÁåAvï ¸ÁAUÁvÁZï JPÉ DªÀAiÀiÁÑvÁåUÁ «µÁåAwÃ PÀ¼ÁÛ.
8	CªÀÄÈvïªÁ°ZÉ ÆPÀ¸ÁAiÀiï	C£ÀĪÁ¢vïPÀÈw ªÀAiÀiïæ gÀhļÀPï, ªÉªÉUÁîöåaAvÁàa ªÀiÁºÉvï D¤ «ZÁg﫤ªÀÄAiÀiï	zÀĸÁæöå "sÁµÉaPÁtÂ, DªÉÄÑ "sÁµÉPïAiÉÄvÁ£ÁvÁZÉAgÀÆ¥ï PÀ±ÉA ¢¸ÉÆ£ïAiÉÄvÁ ªÀÄítÄ£ï PÀ¼ÁÛ.
9	^a ÀÄjAiÀiÁ	f«vÁAvïD¸ÁÑöå¸ÀAWÀµÁð aÀAiÀiïæ £ÀzÀgï aÀÄgÀÄ£ïvÉÆ ¸ÀAWÀµïðeÁåjzÀaÀÅæ£ïf«v ï¥sÀÄqïPÀgÉÆÑGzÉÝñï	zsÉÊAiÀiïð¸ÁAr£Á¸ÁÛ£Á, f«vï ¥sÀÄqïPÀgÀÄAPï ºÁAvÀÄ£ï °¸ÁAªï ªÉļÁÛ.
10	°ÀzÁåðgïRÄj¸ï	DzÁèöå PÁ¼ÁZÉA avÀæuï, ¸ÀA¸ÀÌøw, ªÀÄí£Áê¥ÀuÁ «²A ZÀrÛPï ªÀiÁºÉvïeÉÆqÉÆÑGzÉÝÃ ±ï	^a ÀÄí£Áå¥ÀuïUÀeÉðZÉA, §ÄzsÀéAvÁÌAiÀiïUÉæÃ¸ïÛPÁAiÀi ïzÀÄqÀÄ "sÁAUÁgïRAaÃAiÀiï ^a ÀÄí£ÁåPï ^a ÀĤ¸ï eÁ ^a ïßgÀƦvïPÀgÀÄAPï¸ÀPÁ£Á.

<u>INTERNATIONAL TRADE AND FINANCE - II</u>

Unit	Topics	Learning Objectives	Learning Outcome
1	International Trade	About the • Meaning of international trade	Outline the • Meaning of international trade
		Benefits of international trade for the nation for business firm and to the individual citizen	• Benefits of international trade for the nation, for business firm and to the individual citizen
		 balance of payments 	 balance of payments disequilibrium in BOP kinds of disequilibrium in
		disequilibrium in BOP	BOPcauses-methods to
		 kinds of disequilibrium in BOP - causes 	correct disequilibrium in BOP
		 methods to correct disequilibrium in BOP 	
2	Export promotion measures and export incentives	BOP About the Export promotion measures and export incentives institutional setup export promotion council board of trade export promotion agencies chamber of commerce and industries, ITPO,FIEO,IIFT, Indian council of arbitration STC-objectives, functions, defects of STC –MMTC-export houses – free trade zones-100% EOUs-SEZs	Outline the Export promotion measures and export incentives institutional setup export promotion council board of trade export promotion agencies chamber of commerce and industries ITPO,FIEO,IIFT, Indian council of arbitration STC-objectives

			 functions, defects of STC ,MMTC, export houses , free trade zones,100%EOUs,
3	Export management International marketing	About the • Features and scope Export management functions and principles. • Export trade procedure documents used in foreign trade • substantive documents • bill of lading – classification of BL • airway bill – marine insurance policy • bill of exchange • types of bill of exchange auxiliary documents commercial invoice consular invoice customs invoice certificate of origin inspection certificate, packing list ,trust receipt, foreign direct investment • significance and impact About the	 SEZs To understand the concept of Export management functions and principles of export management Export trade procedure Documents used in foreign trade substantive documents bill of lading –classification of BL –airway bill – marine insurance policy –bill of exchange –types of bill of exchange. auxiliary documents commercial invoice consular invoice customs invoice customs invoice certificate of origin inspection certificate, packing list, trust receipt, foreign direct investment significance and impact Outline the
4	international marketing	• International marketing features ,problems scope ,methods of export marketing	 Concept of International marketing features ,problems scope ,methods of export marketing

		1	
		international distribution systems channel-types of export marketing organization trade barriers restriction — tariffs- non tariff barriers —GATT-WTO-trade blocks ASEAN-NAFTA	• international distribution systems channel-types of export marketing organization .trade barriers restriction — tariffs- non tariff barriers —GATT-WTO-trade blocks ASEAN- NAFTA
5	Export pricing	About the Concept of Export pricing objectives- importance types export finance – terms 0f payments packing credits pre shipments finance and post shipment finance and post shipment finance FEMA, EXIM bank -ECGC	Outline the Export pricing — objectives-importance types. export finance — terms 0f payments packing credits pre shipments finance and post shipment finance and post shipment finance FEMA, EXIM bank -ECGC

FINANCIAL ACCOUNTING- IV

Unit	Topics	Learning Objectives	Learning Outcome
1	Royalty Accounts	Meaning of different terms used in royalty agreements	Define who is lessee and lessor

		 Parties to royalty agreement Different types of royalties Accounting entries in the books of Lessee Accounting entries in the books of Lessor 	 Explain what is royalty minimum rent, dead rent, short working Know how to write off short workings Record transactions by passing journal entries in the books of lessee and lessor Record the transactions by preparing ledger accounts in the books of lessee and lessor
2	Royalty Accounts	 Meaning of sub lease Parties to sub lease Capacities of lessee 	 Define capacities of lessee – 1)As a lessee to the original lessor 2)as a lessor to the sublessee Know how to write off short workings Record transactions by passing journal entries

			 in the books of lessee, lessor and sub lessee Record the transactions by preparing ledger accounts in the books of lessee, lessor and sub lessee
3	Branch Accounts	 Meaning of head office and branch Need for branch accounting Objectives of branch accounting Meaning of dependent branch Features of dependent branch Accounts maintained in the books of head office in respect of dependent branches 	 Explain the Need for branch accounting Know the Objectives of branch accounting Know the Features of dependent branch Enter the transactions by passing journal entries and preparing ledger accounts in the books of head office under debtor method Record transactions by passing journal entries and preparing ledger

		accounts in the books of head office under stock and debtor method
4 Branch Accounts	 Meaning of independent branches Features of independent branches Accounting entries in respect of independent branches Adjusting entries in the books of head office for some special transactions between the head office and branches Adjusting entries in the books of branch for some special transactions between the head office and branches Incorporation entries in the books of head office under eight- entry method and three- entry method 	 Know the Features of independent branches Record some special transactions between the head office and the branches in the books of head office by passing adjusting entries Record some special transactions between the head office and the branches in the books of branch by passing adjusting entries Record transactions by passing adjusting entries Record transactions by passing adjusting entries Record transactions by passing incorporation entries and by preparing ledger accounts in the books of head office under eightentry method and three

			 Prepare consolidated balance sheet in the books of Head office
5	Departmental Accounts	 Meaning of departmental undertakings Need for and meaning of departmental accounts Advantages of departmental accounts Accounting procedure of a departmental organization Principal bases of allocation of common expenses Treatment of inter departmental transactions 	 Know the Need for departmental accounts Explain the Advantages of departmental accounts Know the Principal bases of allocation of common expenses Record inter departmental transactions Find out departmental profit or loss by preparing departmental trading and profit and loss a/c Prepare Balance Sheet of departmental undertakings
6	Underwriting of Shares		

COST AND MANAGEMENT ACCOUNTING – II

Unit	Topics	Learning Objectives	Learning Outcomes
1	Overheads:	 To Know the Meaning and Collection of Overheads To Understand the Classification of Overheads To Know the Allocation and apportionment of Overheads to cost centres To solve the Problems on Primary Distribution 	 Students will understand and learn the meaning and collection of overheads Will known the classification of Overheads on the basis of functions, elements and behaviour Will able to solve problems on Primary Distribution
2	Secondary Distribution of overheads	 To study the Meaning and Basis of Reapportionment To solve the problems on Secondary Distribution 	 Students will able to understand the meaning and basis of reapportionment Will able to solve problems on Secondary Distribution
3	Absorption of Overheads	 To impart knowledge on absorption of overheads To study the methods of absorption To solve the problems on Direct labour hour rate and machine hour rate 	 Will analyse and learn absorption of overheads Will able to understand the methods of absorption Will able to solve problems on Direct labour hour rate and machine hour rate
4	Accounting for Costs (Non Integrated Accounting System)	 To study the meaning and features of the non-integrated accounting system To impart knowledge on journal entries and ledger accounts of non-integrated 	 Will able to understand the meaning and features of the non-integrated accounting system Will able to learn journal entries and ledger accounts of non-integrated accounting system

		accounting system	
5	Integrated Accounting System:	 To study the meaning, features, merits and limitations of the Integrated accounting system To impart knowledge on journal entries and ledger accounts of integrated accounting system 	 Will able to understand the meaning, features, merits and limitations of the Integrated accounting system Will able to learn journal entries and ledger accounts of integrated accounting system
6	Reconciliation of Cost and Financial Accounts	 To know the meaning and need for reconciliation To study the reasons for disagreement in profits To solve the problems on Reconciliation of cost and Financial accounts 	 Students will know the meaning, need for reconciliation and reasons for disagreement in profits Will able to Solve the problems on Reconciliation of cost and financial statement

BUSINESS TAXATION –II

Unit	Topics	Learning objectives	Learning outcomes
1	Income from house property	 to know the meaning of house property and income from house property to understand the concept of municipal value, standard rent, expected rest and fair rental value to understand the calculation of Taxable income from house property 	 learnt the meaning of house property and income from house property understood the concept of municipal value, standard rent, expected rest and fair rental value came to know the calculation of Taxable income from house property
2	Capital gains	 to learn the concept of capital gains to understand the concept of short term capital and long term capital gain 	 learnt the concept of capital gains understood the concept of short term capital and long term capital

		 to gain knowledge on short term capital asset and long term capital asset to know computation of taxable short term capital gain and long term capital gain 	gain gained knowledge on short term capital asset and long term capital asset learnt computation of taxable short term capital gain and long term capital gain
3	Profits and gains from business and profession	 to know the difference between professional income and business income to understand the format of calculation of business and professional income to learn the calculation of professional income and business income to learn the deductions u/s 30to 37 and deduction u/s 80GGB 	 were able to analyze the difference between professional income and business income understood the format of calculation of business and professional income learnt the calculation of professional income and business income gained knowledge of the deductions u/s 30to 37 and deduction u/s 80GGB
4	Computation of Business income	 to know the meaning of depreciation to learn the computation of depreciation 	 will be able to know the meaning of depreciation learnt the computation of depreciation
5	Income from other sources	 to learn the concept of interest and grossing up o securities to understand the meaning of securities and different types of securities to know the deductions u/s 57 	 learn the concept of interest and grossing up o securities understood the meaning of securities and different types of securities studied the deductions u/s 57

• to learn the	• learnt the
computation of gross	computation of
total income.	gross total income

COMPUTER APPLICATION - II

RDBMS & ORACLE

Unit	Topic	Learning objectives	Learning outcomes
1	What is DBMS? Types of Data Model,	 Recall and recognise the applications of DBMS Define DBMS 	 To know the importance of DBMS. Explain the various commands under SQL
	Characteristics of RDBMS, Advantages, Various commands in SQL,	 Explain Characteristics of RDBMS Identify the Adverte as a fellowing serious of the serious	 Define RDBMS Understand the Characteristics of RDBMS Use data modal in day to
	Query Programs in Cursor,	 Advantages of RDBMS Understand the Various commands in SQL Use Query Programs in Cursor 	 day life Differentiate the different Types of Data Model Find out Various commands in SQL
2	Practical: Query and Cursor Programmes.	 Define main features of cursor Know what is cursor programming Explain how to write a cursor Work with 2 types of PL/SQL 	 Use different syntax of PL/SQL to do work Identify PL/SQL attributes for implicit Cursors Use different loop in PL/SQL Explain the PL/SQL with example

V SEMESTER

BUISNESS LAW

Unit	Topic	Learning Objectives	Learning outcomes
1	Introduction	 The concept of law, meaning and its importance, branches and its sources. Introduction for Indian Contract Act, meaning of Contract, valid rules for contract, case law: Balfour V/S Balfour, meaning of agreement, offer, acceptance. Difference between agreements and Contracts Different classification of Contracts. 	 They learnt meaning of law and its sources and branches. They learnt meaning of contract and its valid essentials. They learnt case law of Balfour V/S Balfour. They studied various types of contracts. They understood the difference between agreements and contract.
2	Offer, Acceptance, Consideration, Contractual Capacity	 To learn the concept of offer and its legal rules To study the case law under general offer To learn the concept of acceptance and its legal rules To study the meaning of consideration and its legal rules. To understand the concept of stranger to the contract and exception for the rule. Meaning of persons disqualified by law and its impact on the contract Meaning of minor and laws relating to minors agreement 	 They learnt the concept of offer and its legal rules. They learnt the concept of acceptance and its legal rules They understood the concept of consideration and its legal rules and its exceptions. They learnt the concept of stranger to the contract. Learnt the concept of minor and laws relating to the minor. They learnt the case law of CarlillVs carbolic smoke ball company.
3	Free Consent, Lawfull Object and Contigent Contract	 They learn concept of free consent, coercion, fraud, misrepresentation, undue influence and mistake. They learn the concept of lawful object 	 They learnt concept of free consent, coercion, fraud, misrepresentation, undue influence and mistake. They learnt the concept of lawful object
		They learn agreements	They learnt agreements

4	Quasi contract, Discharge of contract and Remedies for breach of the contract	which are opposed to public policy They learn the concept of wagering agreements and contingent contract and its differences. They learn the meaning of quasi contact and various quasi contracts which arise through operation of the law. They learn the meaning of discharge of the contract and various modes of discharge	which are opposed to public policy They learnt the concept of wagering agreements and contingent contract and its differences. They learnt the meaning of quasi contact and various quasi contracts which arise through operation of the law. They learnt the meaning of discharge of the contract and various modes of discharge
		They learn various remedies available to the aggrieved party	 They learnt various remedies available to the aggrieved party
5	Special contracts	 They learn Contract of indemnity-meaning and its essentials They learn Contract of guarantee-meaning and its essentials, rights of surety and discharge of surety They learn Contract of bailment-meaning and essentials, duties of bailor and bailee They learn Contract of pledge-meaning and essentials They learn Contract of agency-meaning and rights and duties of agent only 	 They learnt Contract of indemnity-meaning and its essentials They learnt Contract of guarantee-meaning and its essentials, rights of surety and discharge of surety They learnt Contract of bailment-meaning and essentials, duties of bailor and bailee They learnt Contract of pledge-meaning and essentials They learnt Contract of agency-meaning and rights and duties of agent only
6	Contemporory Issues in Business Law	 To know the concept of right to information actmeaning and need, procedure of obtaining the information and grounds of rejection of information. To know Central Information Commission and its constitution and powers. To study Information technology Act its purpose and significance 	 To know the concept of right to information actmeaning and need, procedure of obtaining the information and grounds of rejection of information. To know Central Information Commission and its constitution and powers. To study Information technology Act its purpose and significance

 To study the concept of 	 To study the concept of
Cyber Crimes-types of	Cyber Crimes-types of
crimes and punishment	crimes and punishment
To study the concept of	 To study the concept of
intellectual property	intellectual property law-
law-patent, trademark	patent, trademark
copyrights and industrial	copyrights and industrial
design	design

MODERN MARKETING

Unit	Topics	Learning Objectives	Learning Outcome
1	Introduction	 About Market and Marketing Marketing Management Marketing Philosophy Development of a marketing strategy Competitive marketing strategy. 	 Outline the Meaning of Market and Marketing Meaning and Definition of marketing management Features, objectives, importance of Marketing management Marketing Philosophy Development of a marketing strategy Competitive marketing strategy.
2	Market segmentation and Consumer Behaviour	 Market segmentation Consumer Behaviour Buying Motives 	 Outline the Meaning and importance of Market Segmentation Bases for Market Segmentation Market Targeting strategies Meaning and Definition of consumer behavior Importance of Consumer behavior analysis.

			 Meaning and Definition of Buying Motives Classification of Buying Motives-Rational, Inherent, Learned, Emotional and Patronage Factors influencing consumer behavior
			Buying Decision process.
3	Product Strategy	Product Strategy	Outline the
		Product Mix	Meaning and Definition of concept of product
		Product Life Cycle	Essential features of a product
		New Product Development	Meaning of Product Mix
		Branding	Structure of product mix
		Dranding	 product mix decision strategies
		 National and international quality standards 	 Meaning and Definition of Product Life Cycle
			Importance of PLC Stages of PLC
			Factor affecting PLC
			Meaning of New Product
			Stages in NPD
			Reasons for Failure of

			new products
			Meaning of BrandBranding and Trade mark
			Functions of Branding
			Branding Strategies
			AGMARK and ISO
			• Features of ISO: 9000 and ISO: 14000 Series.
			• Bureau of Standards (BIS) Act 1986.
4	Advertising and Sales Management	Advertising	Outline the
	-	Advertising budget	 Meaning of Advertising
		Media selection	Advertising Budget
			 Factors influencing budget decisions.
		Advertising copy	Consideration in media selection
		Advertising layout	meaning of
		Sales Management	Advertising copy
			 Essentials of a good advertisement copy
			 Types of advertising copy - AIDA and DAGMAR
			Advertisement layout
			 Selection and recruitment of salesmen

	<u> </u>		
			 Training of salesmen Remuneration and compensation to salesmen Motivation of salesmen Control of salesmen
5	Marketing of Services	 Meaning and characteristics of services. Marketing mix of Services. Service delivery and quality in services 	 Outline the Meaning of services characteristics of services Distinction between Marketing of Product and services Classification of Services (consumer and industrial). Marketing mix of Services Service delivery and guality in services
6	Emerging trends in Marketing	 Rural Marketing E-Marketing or Web-Marketing or Online Marketing Green Marketing 	 quality in services. Outline the Features of rural markets causes for the change in the volume and pattern of rural consumption Problems of rural marketing Marketing mix for rural markets Strategy for rural marketing.

	Meaning and definition of E-Marketing.
	 Benefits of E-Marketing to sellers and consumers. Limitations of E-Marketing.
	Problems of E-Marketing in India (Legal, infrastructural, commercial and others).
	Meaning and Importance of Green Marketing
	• fundamental requirement of Green Marketing
	Problems of Green Marketing

FINANCIAL MANAGEMENT I

Sl. No	Topic	Learning Objectives	Learning Outcomes
1.	Nature of Financial Management	 To understand the concepts and objectives of financial management To study the scope and growing importance of financial management to the business. 	 Know the concepts, scope, objectives and growing importance of financial management in business
2.	Capital Structure	 To study about capital structure. To learn the meaning, merits & demerits, features of Debt and Equity. To scrutinize the concepts of Zero debt capital structure, trading on equity. 	 Grasp the concept of capital structure. Comprehend the meaning, merits, demerits and features of Debt and Equity Know the concepts of Zero debt capital structure, trading on equity.

		To understand the	Solve problems on
		omputation of	 Solve problems on computation of income
		income	and leverages
3.	Rasic Financial Concepts		<u> </u>
3.	Basic Financial Concepts	 To study about the Meaning and computation of Return on Investment(ROI), Expected Rate of Return, Standard Deviation & Coefficient of Variation, Sensitivity Analysis & Range, Risk Return Trade- Off. To understand the problems on Alpha and Beta 	 Understand about the Meaning and computation of Return on Investment (ROI), Expected Rate of Return, Standard Deviation & Coefficient of Variation, Sensitivity Analysis & Range, Risk Return Trade- Off. Determination of Alpha and Beta
4.	Issue of Equity Shares	 To know about the rationale behind the issue of equity shares, its merits and demerits To understand the concepts of book building, , its rationale, issue procedures, merits and demerits To study the procedures involved in public issue and rights issue. 	 Analyse about the rationale behind the issue of equity shares, its merits and demerits Explain the concepts of book building, , its rationale, issue procedures, merits and demerits Know the procedures involved in public issue and rights issue.
5.	Stock Exchange	 Examine the Meaning and characteristics of stock exchange, Role and Functions, Types of Dealings. To study the meaning, features of futures and Trading Mechanism in futures market. To understand the Meaning and listing procedures of listing of shares, Speculators & Speculative activities. To examine about SEBI concepts and about options. 	 Know the Meaning and characteristics of stock exchange, Role and Functions, Types of Dealings. Explain the meaning, features of futures and Trading Mechanism in futures market. Comprehend the Meaning and listing procedures of listing of shares, Speculators & Speculative activities. Anaylse about SEBI concepts and about options.
6.	Time Value of Money	To study the Meaning	• Explain study the

of Compound Interest,	Meaning of Compound
Perpetuity, Future	Interest, Perpetuity,
Value of Annuity,	Future Value of
Present Value of	Annuity, Present Value
Annuity	of Annuity
To understand the	 Solve problems on
computation of	Compound Interest,
Compound Interest,	Perpetuity, Future
Perpetuity, Future	Value of Annuity,
Value of Annuity,	Present Value of
Present Value of	Annuity
Annuity	-

FINANCIAL ACCOUNTING - V

Unit	Topics	Learning Objectives	Learning Outcome
1	Company Accounts: Redemption of preference shares	 Meaning of Preference shares, Different types of preference shares. Redemption of preference shares and legal provisions Use of revenue profits and creation of capital redemption reserve Bonus issue of shares Treatment of calls in arrears and untraceable shareholders. 	 To know when and how preference shares can be reduced. To know how to provide funds for redemption. To know accounting treatment for redemption To know how to create capital redemption reserve A/c
2	Company Accounts: Redemption of Debentures (Sinking fund method only)	 Meaning of debentures, redemption of debentures. Different methods of redemption Meaning of sinking fund method, accounting treatment Approximation of amount to be appropriated and amount to be invested. Creation of capital reserve. Redemption of part of debentures 	 To know when and how debentures are redeemed. To know legal provisions and SEBI guidelines To know different methods of redemption How to calculate the amount to be appropriated and how and where to invest. To know the procedure of realizing part of investment and redemption of part of debentures
3	Final Accounts of Companies:	Specimen of final accounts of joint stock	To know how to prepare final accounts of joint

	Latest vertical form with relevant Notes	Company as per Companies Act Vertical format of Profit and loss a/c and balance sheet under Part I and Part II Schedules and notes while preparing final accounts. Calculation of M.D's remuneration. Calculation of provision for taxation and treatment of interim dividend.	stock company under vertical method Importance of preparing schedules and notes regarding final accounts of joint stock companies Acquire knowledge about part I and part II Knowledge about each and every item of P&L A/c and Balance sheet.
4	Valuation of Shares	 Meaning of valuation of shares. Need and importance Purpose of valuation of shares Different methods of valuation Net asset method Yield method Fair value method 	 Know the purpose of valuation of shares To know how the shares are to be valued To know parties involved in valuation of shares To know appropriate method of valuation of shares.
5	Valuation of Goodwill	 Meaning and features of goodwill Types of goodwill, factors considering goodwill different methods of valuation of goodwill Average profits method, super profits method, capitalization method 	 To know what is goodwill Importance of goodwill in any business Need for valuation To use appropriate method for valuation of goodwill.
6	Holding Company Accounts: Problems with single subsidiary only.	 Meaning of holding company and subsidiary company Meaning of preacquisition and post acquisition profit and reserves. Cost of control and Minority interest Adjustment of intercompany debts 	 To know what is holding company and its subsidiary company and what are the rights of holding company. To know the rights of minority company and to calculate the minority interest To prepare consolidated balance sheet after adjusting mutual debt and unrealized profit.

COST AND MANAGEMENT ACCOUNTING -III

Unit	Topic	Learning Objectives	Learning Outcomes:
1.	Job and Batch Costing	 To understand the meaning, features and procedures of job costing. To understand the meaning and components of batch costing. To prepare job cost sheet. To solve problems on Batch costing. 	 Able to Know the concepts of job and batch costing. Solve problems on Job and Batch costing.
2.	Contract Costing	 To know the meaning and features of contract costing. To analysethe different concepts such as cost plus contract, escalation clause, de escalation clause, work certified, work uncertified, retention money etc. To calculate the profit on contract. 	 Able to Analyse the meaning and features of contract costing. Differentiate between job and contract costing. Analysethe different concepts such as cost plus contract, escalation clause, de escalation clause, work certified, work uncertified, retention money etc. Prepare contract account. Calulate profit on complete contracts, in complete contracts, in complete contracts and almost complete contracts.
3.	Process Costing	 To know the meaning, nature, merits and demeritsof process costing. To underestand the treatment of Normal loss, abnormal loss, Normal gain and Abnormal gain. To prepare process account. To know the concept of Inter process profit. 	Able to Explain the concept of Process costing. Know how to calculate the value of Normal loss, Abnormal loss, Normal gain and Abnormal gain. Solve problems on process costing. Understand the

4.	Joint Products And By Products	 To know the conceptofjointproduct,by product and co product. To understand the different methods of apportionment of joint costs among joint products. 	concept of transfer of output at profit. Able to Analyse the meaning of joint product, by product and co product. Explain the different methods of joint costs. Calculation of apportionment of of joint cost among joint products under different methods.
5.	Accounting For By Products	 To learn the meaning of By product. To understand different Cost and Non cost methods of accounting for By products. 	 Able to Know the meaning and methods of Byproducts. Calculation of allocation of Joint costs of By products.
6.	Operating Costing	 To know the meaning and featuresof operating and transport costing. To learn the calculation of total passenger kilometer and total tonnekilometre. To prepare operating cost sheet of transport companies. 	 Able to Understand the concept of operating and transport costing. Know to calculate the total passenger kilometer and total tonnekilometre. Preprare operating cost sheet of transport companies.

BUSINESS TAXATION – III

Unit	Topic	Learning Objectives	Learning Outcomes
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1.	Deduction U/S 80	 To learn deductions available to individuals, HUFs, companies etc. To Study the provisions under these sections to assesses To learn the amount deduction applicable under these sections to assesses To Learn exemptions, Set-off of losses, carry forward and set off of losses intra-head and interheads of income 	 Deductions those are applicable to individuals, HUFs, companies etc. Provisions under these sections to assess. Amount deduction applicable under these sections to assesses. Exemptions, set off of losses, carry forward and set off of losses intra-head and inter-heads of income
2.	Assessment of individual	 To learn the incomes, appear in the GTI of Individual, HUFs& Firm. To Understand the deduction available to Individual, HUFs & Firm To learn tax slabs to categories of individuals, HUFs & Firm To determine tax payable by individual, HUFs & Firm 	 The incomes appear in the GTI of Individual, HUFs& Firm. Deduction available to Individual, HUFs & Firm. Tax slabs to categories of individuals, HUFs & Firm. Tax payable by individual, HUFs & Firm.
3.	Assessment of Cooperatives	 To understand the meaning and characteristics of cooperative society. To learn deduction available to the Cooperative society. To learn computation of Total income & tax liability of Cooperative society. 	 Meaning and characteristics of cooperative society. Deduction available to the Cooperative society. Computation of Total income & tax liability of Cooperative society
4.	Assessment of Partnership Firm U/S 184	 To understand the meaning of partnership firm, partnership deed and constitution of partnership To learn computation of Total income of partners & tax liability 	 Meaning of partnership firm, partnership deed and constitution of partnership Computation of Total income of partners & tax

5.	Assessment of Companies	of Firm. To understand calculation of share of income exempt in the hands of partner's u/s 10 (2A). To Learn calculation of share of income taxable in the hands of partner's u/s 28 To Understand the	liability of Firm. Calculation of share of income exempt in the hands of partner's u/s 10 (2A). Calculation of share of income taxable in the hands of partner's u/s 28 deduction available
3.	Assessment of Companies	 To Understand the deduction available to company To learn to compute total income Company 	 deduction available to company compute total income of Company
6.	Computation of Book Profits and tax liability (applicability of Minimum Alternative Tax: MAT) – Taxation of Non – Resident Companies.	 To understand the provisions of section 115JB relating to MAT. To learn to compute Book profit To understand to calculate tax liability of company. 	 Provisions of section 115JB relating to MAT. Compute Book profit Calculate tax liability of company.

COMPUTER APPLICATION - III

PROGRAMMING IN VB

Unit	Topic	Learning objectives	Learning outcomes
1	Introduction to VB,	Recall and recognise the Importance of VB	Define Labels in VB
	Variables of VB	I was a second	
	LABELS	Define Labels in VB	Know Importance of VB
	MODELS & DESIGNING Menus	Explain MODELS & DESIGNING Menus	• Explain MODELS & DESIGNING Menus
	Managing forms in VB	• Identify the uses of Managing forms in VB	Identify the uses of Managing forms in VB
	Frame control Dialog boxes and timer control	Understand the Various Frame control	Understand the Various Frame control
	Pictures boxes and image controls	Explain various control usedin VB	Explain various control usedin VB
	Scroll bar		Use properties of VB

	Combo boxes List boxes Command buttons, check box, option buttons Text boxes Nested control structure Loop statements Mathematical, date and date functions If statements various control usedin VB, properties of VB	 Use loops in VB to do mathematical operation Explain how to use date function in VB Analyse the loop statement to work with VB Create list boxes Create combo boxes Use scroll ball to control display vertical and horizontal scroll bars on the form 	 Use loops in VB to do mathematical operation Explain how to use date function in VB Analyse the loop statement to work with VB Create list boxes Create combo boxes Use scroll ball to control display vertical and horizontal scroll bars on the form
2	Practical: Programmes in Visual Basic.	 Create menu boxes Create list boxes Create combo boxes Use scroll ball to control display vertical and horizontal scroll bars on the form 	 Create menu boxes Create list boxes Create combo boxes Use scroll ball to control display vertical and horizontal scroll bars on the form

VI SEMESTER

INDIAN CORPORATE LAW

Uni	Topic	Learning Objectives	Learning Outcomes
1	Introduction	 Indian companies act 	 Define the joint stock

		 Joint stock company and its features Different types of the company Difference between public and private company Lifting up of corporate veil 	 company Explain the different types of a company State the differences of public and private company Know the principle of separate legal entity State the meaning of lifting up corporate veil and the its circumstances
2	Formation of company with recent amendments	 Various stages of formation of the company Promoter-meaning MOA-meaning and its Purposes and contents AOA-meaning, its purposes and contents Difference of MOA and AOA Doctrine of ultra vires Doctrine of constructive notice Doctrine of Indoor management 	 To explain the different stages of formation of the company To understand the MOA and its contents To know the AOA and its importance and contents To differentiate MOA and AOA Doctrine of ultra vires Doctrine of constructive notice Doctrine of indoor management
3	Shares with recent amendments	 Meaning of shares features. Kinds of shares Issue and allotment legal rules Meaning of share certificate and its rule Buy back of shares Transfer and transmission of shares 	 To explain Meaning of shares features. To explain Kinds of shares To explain Issue and allotment legal rules To explain Meaning of share certificate and its rules Buy back of shares Transfer and transmission of shares
4	Membership of a company with recent amendments	 Meaning of member and the shareholder Different modes of acquiring the membership Rights and liabilities of members Different modes of termination of membership Meaning of foreign 	 To explain Meaning of member and the shareholder To explain Different modes of acquiring the membership To explain Rights and liabilities of members To understand Different modes of termination of membership

		register and its importance	To know the Meaning of foreign register and its importance
5	Company management with recent amendments	 Company secretary-meaning, qualification and disqualification, removal, rights and liabilities of company secretary Directors-meaning, qualification, rights and liabilities and different types of directors 	 To explain Company secretary-meaning, qualification and disqualification, removal, rights and liabilities of company secretary To explain Directors-meaning, qualification, right ts and liabilities and different types of directors
6	Company meetings with recent amendments	 Various requisites for a valid meeting Different types of a company meeting Meaning of motions and resolutions and types Meaning of minutes and its importance 	 To explain Various requisites for a valid meeting To explain Different types of a company meeting To explain Meaning of motions and resolutions and types To explain Meaning of minutes and its importance

AUDITING

Unit	Topics	Learning Objectives	Learning Outcomes
1	Auditing	To understand the Meaning and definition of Auditing	Outline theMeaning, definition andObjectives of
		To understand the Objectives of auditing	auditing,
		To learn the advantages and disadvantages of auditing	
2	Classification of audit	To learn the Classification of audit	Outline the • Classification of audit and
		To understand the audit programme.	differences between the classes of audit.
		To understand the importance of Audit note book and audit working papers.	 Audit programme and the contents of programme and its preparations

			• Importance of Audit note book and audit working papers.
3	Internal check	 To understand the concept of Internal check To know the objectives and merits of internal check. To learn the Internal check regarding cash sales, cash purchases, payment of wages and stores. 	Outline the Meaning, definition, objects, merits of internal check. To know the Internal check regarding cash sales, cash purchases, payment of wages and stores.
4	Vouching	To understand the Meaning and definition of vouching and its effectiveness in company Vouching of cash payments and cash receipts To understand how the vouching provides evidence in auditing To understand the concept of Verification of assets and liabilities To learn the duties and responsibilities of auditor in valuation and verification of assets	Outline the Importance and objectives of vouching Vouching Vouching of cash transactions Cash receipts and cash payments, credit purchases and credit sales Outline the concept of Verification and valuation of assets and liabilities Classification in assets and liabilities Duties and responsibilities of auditor while verification of assets
5	Company audit	 To understand the meaning company auditor To learn Qualifications and Disqualification in appointment of 	Outline the • meaning of Company auditor, his Qualifications and Disqualifications. • Rights, duties and

		company auditor	liabilities of company auditor.
		 To study the Rights, duties and liabilities of company auditor. 	Meaning and contents of Audit report
		 To know the meaning and contents of Audit report 	 Professional conduct of company auditor.
		 To study about the auditors conduct 	
6	Audit of computerized accounts	• To learn the meaning of computerized accounts:	To outline the • meaning of computerized
		To study EDP Controls	accounts
		• To study computer assisted audit techniques	EDP Controls
		(CAAT)	• The computer assisted audit techniques (CAAT)

FINANCIAL MANAGEMENT-II

Unit	Topic	Teaching Objectives	Teaching Outcomes
1	Nature of financial management	 To understand the meaning of financial management To learn the scope of financial management traditional and modern approach To understand the objectives of financial management To learn the growing importance of financial management 	 Understood the meaning of financial management Learnt the scope of financial management-traditional and modern approach Understood the objectives of financial management Able to know the growing importance of financial management

2	Capital structure	 To understand the meaning of debt and equity To know the features of debt and features of equity To understand the computation of debtequity ratio To understand the computation of capital structure problems To learn the problems on leverages and statement of income 	 Understood the meaning of debt and equity Learnt the features of debt and equity Understood the computation of debt equity ratio Learnt the computation of capital structure problems Able to know the problems on leverages and statement of income
3	Basic financial concepts	 To learn the problems on returns of investment To learn the problems on expected rate of return To understand the problems on standard deviation and coefficient of variation To understand the problems on sensitivity analysis To learn the problems on beta and alpha factor 	 Leant the problems on return on investment Learnt the problems on expected rate of return Understood the problems on standard deviation and coefficient of variation Able to understand the problems on sensitivity analysis Understood the problems of beta and alpha factor

4	Time value of money	 To learn the problems on compound interest and NPV To understand the problems on perpetuity To learn the problems on future value of annuity To understand the problems on present value of annuity 	 Understood the problems on compound interest and NPV Understood the problems on perpetuity Able to work out problems on future value of annuity Understood the problems on present value of annuity
5	Stock exchange	 To understand the meaning of stock exchange To learn the features of stock exchange To learn the powers and functions of SEBI 	 Understood the meaning of stock exchange Understood the features of stock exchange Able to learn the powers and functions of stock exchange
6	Issue of equity shares	 To understand the meaning of equity shares and its features To learn the meaning of book building ant the process of book building To understand about the financial intermediaries in book building process 	 Understood the meaning of equity shares and its features Learnt the meaning of book building and the process of book building Understood about the financial intermediaries in book building process

FINANCIAL ACCOUNTING -VI

Unit	Topic	Learning Objectives	Learning Outcome
1	Amalgamation – Absorption and Amalgamation	• Meaning of Amalgamation, Treatment of AS-14	• To know the treatment of AS-14 at the time of Amalgamation

		 Amalgamation in the nature of purchase Amalgamation in the nature of merger 	• To know how to find whether Amalgamation in the nature of purchase or in the
		 Accounting treatment in the books of selling Company Accounting treatment in the books of Purchasing Company Effect and settlement of equity and preference share holders 	 nature of merger. To know conditions effecting amalgamation To know settlement of equity and preference shareholders. To know accounting treatment in the books of selling and purchasing company.
2	Amalgamation – external reconstruction	 Meaning of Amalgamation Implementation of AS-14 Purchase consideration at different circumsatances Meaning of external reconstruction Accounting treatment for external reconstruction, Journal Entries in the books of New company 	 To know what is amalgamation and effect of accounting standard 14 To know what is purchase consideration and calculation of purchase consideration at different circumstances To know procedure to be followed at the time of external reconstruction To know accounting treatment in the books of purchasing company
4	Ratio Analysis	 Meaning, need of ratio analysis Advantages and disadvantages Classification of ratios Calculation of Ratios How to use different ratios to find profitability and financial position Importance of ratios 	 To know the need to calculate different ratios. Usefulness of ratios in business How to calculate different ratios and purpose of calculating it. How to apply different ratios to find profitability and financial position.
5	Internal reconstruction – Alteration of share capital	 different types of alteration of share capital meaning of internal reconstruction adjustment to be made at the time of internal 	 to know how share capital can be altered and capital reduction to know how company can be internally reconstructed

		reconstruction reduction of paid up capital utilization of capital profit	 to know the v effect on equity and preference shareholders, debentureholders and creditors to draft constructed balance sheetafter writing off fictitious assets and overvaluatiuon of assets.
6	Final Accounts of Banking Companies	 Specimen of Part B schedule III format of P&L a/c. Part A Schedule III format of balance sheet Meaning of NPA, NBA and rebate on bills discounted 16 schedules regarding P&L A/c and Balance Sheet regarding bank final accounts. 	 Know the vertical format of preparing P&L A/c and balance sheet of banks. To know how to prepare various schedules regarding bank final account. To know the meaning of NBA, NPA. To calculate rebate on bills discounted.

COST AND MANAGEMENT ACCOUNTING -IV

Sl. No	Topic	Learning Objectives	Learning Outcomes
1.	Fund Flow Analysis	 To know the concept of fund, flow offund and fund flowstatement. To differentiate between fund flow statement and profit and loss account. To understand themerits and demerits of fund flow statement. To analyse the transactions as flow of fund or not. To identify the sources or uses of fund. To findout whether increase or decrease in working capital. To prepare 	Able to Understand the concept of fund, flow offund and fund flowstatement, and profit and loss account. Know the advantages and limitations offund flow statement. Journalise the transactions and dentify the source or uses of fund. Prepare the schedule of changes in working capital, Adjusted profit and loss account and Fund flow statement.

		loss Fund	account and d flow ement.		
2.	Cash Flow Analysis As Per As-3 (R3)	 To u conceash and of the cash and of the conceash and of the cash and of the cash and of the cash of the	inderstand the cept of cash, a equivalents, cash flows. classify the cash is asoperating, sting and incial activities. differentiate even cash flow ementand fund is statement. carn the carn th	•	Able to Learn the various concepts of Cash. Identify transactions as operating, investing and financing activities. Know the advantages and limitations of cashflow statement. Solve problems on preparation of cash flow statement.
3.	Marginal Costing	 To k thece marge content volute even marge. To ute advating and absorption. To describe the cost marge. To ce chare. To f Bread Content cost. Profemarge. 	cnow oncept of ginal costing, ribution, profit me ratio, break a point and gin of safety. Inderstand the intages and tations of ginal costing. Distinguish ween absorption ing and ginal costing. Construct BEP	•	Able to Understand the meaning and solve problems on P/Vratio, Break even point, Contribution, Fixed cost, Variable cost, Profit, Sales, Margin of safety and Desired sales. Know the advantagesand limitations of marginal costing and absorptioncosting. Differentiate between absorption costing and marginal costing. Construct BEP chart.
4.	Budgetary Control	• To a	analyse the ning of Budget	•	Able to Understand the

		 and Budgetery control. To learn the features, ojectives, advantages and limitations of Budgetary control. To find the steps involved in preparation of budget. To understand various types of budget and solveproblems on it. 	meaning, features, ojectives, advantages and limitations of budgetary control. • Know the procedure of budget preparation. • Know the various types of budget and solveproblems on it.
5.	Standard Costing	 To undestand the meaning, features, elements, objectives, merits and demerits of standard costing. To analyse the differences between standard costing and Budgetary control. To learn the steps involved in standard costing. 	 Able to Know the concepts of standard costing like meaning, features, elements, objectives, merits and demerits. Differentiate the standard costing and Budgetary control. Know the steps involved in standard costing.
6.	Variance Analysis	 To learn the meaning and advantages of variance analysis. To analyse the various classification of material cost variances and solve problems on it. To understand the various classification of material cost variances and solve problems on it. 	Able to • Know the concept of variance analyses. • Understand various types of material cost variances and find the amount of various kinds of material cost variances. • Understand various types of labour cost variances and find the amount of various kinds of material cost variances and find the amount of various kinds of material cost variances.

BUSINESS TAXATION – IV

Unit	Торіс	Learning Objectives	Learning Outcomes
1.	Karnataka Value Added Tax Act 2003	 To learn the provision of KVAT,2003 To understand Definition related to KVAT To Know about documents required under KVAT To learn about documents required under VAT 	 Provision of KVAT,2003 Definition related to KVAT Documents required under KVAT Registration of Dealers under KVAT
2.	KVAT – the incidence and levy of tax	 To learn incidence of tax and levy of tax. To understand schedules and rates of levy To understand input tax restricted goods To know about deductions to input tax on capital goods 	 Incidence of tax and levy of tax. Schedules and rates of levy. Input tax restricted goods. Deductions to input tax on capital goods
3.	Central Sales Tax Act:	 To understand provisional concepts of Central sales tax Definition related to CST To know nature of sale that determines the interstate sales To learn Forms to be submitted by Dealers. To learn rates of Tax to be levied under CST. 	 Provisional concepts of Central sales tax. Definition related to CST Nature of sale which determines the interstate sales. Forms to be submitted by Dealer. Rates of tax to be levied under CST. Computation of Taxable turnover and CST
4.	Central Excise Duties	 To understand meaning of Central Excise Duties. To learn constitutional provisions related to CEDs 	 Meaning of Central Excise Duties. Constitutional provisions related to CEDs Basis of levy of

		 To understand basis of levy of excise duty, conditions for levy. To know exemptions from CED. To study determination of Assessable vale. To Know about CENVAT Provisions. 	excise duty, conditions for levy. Exemptions from CED. Determination of Assessable value and CED CENVAT Provisions'
5.	Customs Acts (Customs Act, Customs Tariff Act)	 To understand constitutional provisions of Customs. To know types of Customs Duties. To learn methods of valuation for customs. To know computation of assessable value and customs duty 	 Constitutional provisions of Customs. Types of Custom Duties. Methods of valuation for customs. Computation of Assessable value and customs duty
6.	Service Tax: definitions	 To understand definition of Taxable Services. To learn the computation of service tax. To know about exemption from service tax. 	 Definition of Taxable Services. Computation of service tax Exemptions from service tax.

COMPUTER APPLICATION

PROGRAMMING IN VB

Unit	Topic	Learning objectives	Learning outcomes
1	1. Computer Networks, Classification of Computer Networks LAN, WAN, MAN, Networking and Network operating System, Peer to Peer Networking, Client Server Networking, Network Topologies,	 Recall and recognize the Importance of Computer Networks Define LAN Explain operating System 	 Expand WWW, LAN, WAN, MAN Define Computer Networks Know Importance of Classification of Computer Networks

	Internet, Uses of Internet, Browser, Web Page, E-mail, WWW, E-Commerce, Types of E- Commerce, Electronic Data Interchange, Electronic Payment Systems- Electronic Cash, Smart Cards.	 Identify the uses of E-mail Understand the Various Types of E-Commerce Explain various Electronic Payment Systems Use Electronic Data Interchange Use Smart Cards 	 Explain Types of E-Commerce ODELS & DESIGNING Menus Identify Network Topologies Understand the Electronic Payment Systems Explain various Network Topologies Use E-mail
		• Explain how to use Electronic Cash	
2	HTML Tags, Creating Simple Web Pages. Practical on Internet, Web Design, Computerized Accounting Practical: Programmes in Visual Basic.	 Create HTML Tags Create Simple Web Pages Create Web Design Use Computerised Accounting 	 Create HTML Tags Create Simple Web Pages Create Web Design Use Computerised Accountin